



METROPOLITAN WASHINGTON  
AIRPORTS AUTHORITY

**RFP No. 1-08-B111**  
Concession Seating  
for  
Ronald Reagan Washington National Airport

**Questions and Answers**

1. Question: The INDX price book is dated 2006. Since that time, we have experienced an increasingly unfavorable exchange rate against the Euro, component price increases of steel and petroleum based products and increases in transportation costs due to the rising price of gasoline. Therefore:

If we receive their PO by June 30, 2008 – we'll hold to the 2006 price - \$527.00 list

If we receive their PO July 1 – current price plus 15% - \$607.00 list

How should we price the out years?

**Answer: Refer to Amendment No. 002. Option Years have been removed. However, offerors must still propose fixed unit pricing for the Blanket Purchase Order term of one (1) year. The initial order of 472 chairs will be issued by June 30, 2008.**

2. Question: As for payment, will the Authority do a joint check?

**Answer: The Airports Authority has and will do joint checks, if required.**