

## Responses to Questions from Vendors

### RFI for Installation of Plug-In Vehicle Charging Stations, National and Dulles Airports

Wednesday, July 1, 2009

**The following list of questions and comments on the RFI for Installation of Plug-In Vehicle Charging Stations, National and Dulles Airports, is from both questions asked at the pre-submission meeting and submitted online:**

#### Questions:

Q1: Can a vendor submit two proposals, one for each site location?

A1: A vendor can submit multiple responses to the RFI.

Q2: Would you buy charging units if we provided a business model that generated revenue for Airports Authority?

A2: We would evaluate the proposal, but the Authority's intent in issuing the RFI is to solicit responses that will provide information on facilities that will not require a capital investment by the Authority.

Q3: Assuming "yes" to above question, would you fund an expansion phase after the initial evaluation period?

A3: The Authority will look at submittals that suggest phasing, although the preference is for the respondent to fund the capital investment in the project.

Q4: Would you also be interested in co-generation?

A4: The Authority intends to issue a separate RFP for a co-generation facility at a later date.

Q5: Does the 25 page limit include case studies (past performances), resumes and other support materials?

A5: For the purposes of brevity, a 25-page limit is preferred for the proposals. Contact us if that will be difficult to achieve. The RFI provides a mechanism for submission of additional information in the form of a CD.

Q6- Would MWAA have the funding to expand from a small EV pilot project to a larger project in the future?

A6- MWAA prefers full 3<sup>rd</sup> party ownership for not only the startup project but also any upgrades.

Q7- How many parking spaces does each airport have?

A7- Dulles has approximately 24,000 and DCA has approximately 10,000, with more currently under construction.

- Q8- Has MWAA applied for stimulus funding for this project?
- A8- Keeping abreast of funding options is one of MWAA's priorities and challenges with "Green" projects. The State of Virginia may have some stimulus money available for projects such as this. We are exploring all opportunities to gain funding through stimulus, renewable energy and/or other grants.

Comments:

- C9 - This project should be pursuing EV efforts as part of an overall goal of environmental stewardship.
- A9- MWAA's goal is one of environmental stewardship. Also, there are other environmental stewardship projects being pursued concurrently.
- C10 - MWAA needs to decide between placing tier 3 fast charging stations in the hourly lot (which are much faster at charging but cost a lot more), or regular charging stations in daily or long term lots.
- A10 – This will be the responsibility of the respondent to recommend.
- C11 - MWAA needs to be in constant communication with Dominion in regards to this effort.
- A11 – Duly noted.
- C12 - EV and charging station technology will change rapidly in the upcoming years and MWAA should be aware of this during planning.
- A12 - It will be the responsibility of the respondent to consider future trends.
- C13 - Make sure that MWAA refers to all applicable standards (vehicle standards, electricity standards, etc.) in the RFP.
- A13 – Duly noted.