



**Recommendation to the  
Board of Directors  
for Airport Shuttle Bus Procurement**

**February 2012**

- We are beginning a multi-year program to replace aging shuttle buses in our Airport fleets.
- Dulles International currently has a fleet of 43 diesel buses with an average age of 9 years. The oldest buses are 14 years in age.
- Reagan National has a fleet of 20 diesel buses and six Compressed Natural Gas buses with an average age of 10.5 years. The oldest buses are 15 years in age.
- After considerable analysis, staff has determined clean diesel is the best option at this time because significant infrastructure improvements are required at both Airports to accommodate other types of buses.
- In 2012, 7 buses will be purchased for Reagan National and 12 for Dulles International. The combined initial purchase for both Airports is estimated at \$8.5 million with an anticipated delivery in December 2012.

- Staff has determined the best purchase option is to use an existing Metropolitan Washington Council of Governments' purchasing agreement awarded competitively to New Flyer of America Inc., by the County of Fairfax, Virginia, to purchase 19 diesel-fueled airport shuttle buses. This purchase method is permitted under the Airports Authority's Contracting Manual. The Airports Authority contract will be with New Flyer.
- Savings using this purchasing agreement are estimated to be approximately \$25,000 per bus.
- The Business Administration Committee approved and recommends the Board approve using a Council of Governments purchasing agreement with Fairfax County to purchase 19 diesel buses from New Flyer of America at a total cost of \$8.5 million.