



**RESOLUTION NO. 12-19**

**Selection of a Firm to Provide  
Marketing, Leasing, and Management  
of the Food Service and Retail Concessions  
At  
Both Airports**

WHEREAS, The separate management contracts issued in 1995 for food service and retail concessions at Ronald Reagan Washington National Airport and Washington Dulles International Airport have been operating under extensions since their original expiration date of June 30, 2010, and are now scheduled to expire December 31, 2012.

WHEREAS, The Business Administration Committee concurred in pre-solicitation terms and evaluation criteria for a single contract at both Airports on March 21, 2012;

WHEREAS, A Request for Proposals was issued April 6, and three proposals were received June 18;

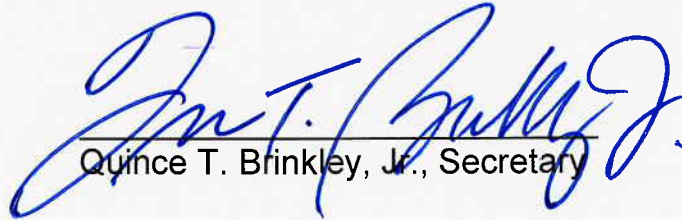
WHEREAS, The staff evaluation committee has recommended the selection of MarketPlace Development, Inc., of Boston, Massachusetts;

WHEREAS, The proposed contract includes a 10 percent Local Disadvantaged Business Enterprise participation requirement, and Airport Concession Disadvantaged Business Enterprise leasing goals of 25 percent for retail and 35 percent for food and beverage; and

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive process and recommends that the Board of Directors approve the award of the contract to MarketPlace, now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a contract with MarketPlace Development Inc., consistent with the terms presented to the Business Administration Committee at its September 5, 2012 meeting.

Adopted September 5, 2012



Quince T. Brinkley, Jr., Secretary