



RESOLUTION NO. 14-21

Selecting a Firm to Operate Duty Free/Duty Paid Concession At Both Airports

WHEREAS, In March 2014, the Business Administration Committee concurred in the pre-solicitation terms for the Duty Free/Duty Paid concession operator solicitation;

WHEREAS, A two-step Invitation for Bids procurement was initiated on April 29, 2014;

WHEREAS, In response to step one, which focused on offeror qualifications, six submittals were received on May 28, 2014;

WHEREAS, The submittals were evaluated on a pass/fail basis by a Technical Evaluation Committee, which resulted in five offerors advancing to the second step and submitting bids;

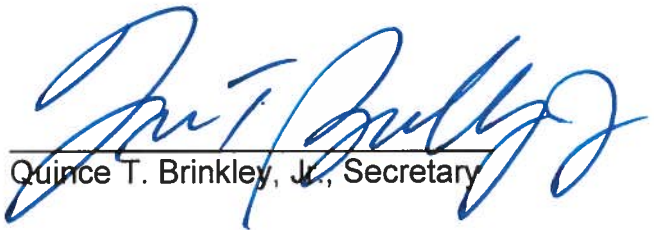
WHEREAS, On July 9, 2014, the bids were opened, and the highest bid was submitted by Dulles Duty Free LLC;

WHEREAS, The proposed Duty Free/Duty Paid contract runs for a seven year and four month term, starting on August 1, 2014 and ending on December 31, 2021, and includes a 25 percent Airport Concessions Disadvantaged Business Enterprise goal; and

WHEREAS, The Business Administration Committee has approved the results of the competitive process and has recommended that the Board of Directors approve the award of the contract to Dulles Duty Free LLC; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a contract with Duty Free LLC for the operation of the Duty Free/Duty Paid concession at both Airports, consistent with the terms presented to the Business Administration Committee at its July 16, 2014 meeting.

Adopted July 16, 2014



Quince T. Brinkley, Jr., Secretary