



RESOLUTION NO. 14-22

Approving Award of Sole Source Contract for AeroTrain Operation and Maintenance Services at Dulles International

WHEREAS, The AeroTrain system at Dulles International was constructed under a design, build, operate and maintain contract with a joint venture consisting of Sumitomo Corporation of America and Mitsubishi Heavy Industries;

WHEREAS, The “operate and maintain” portion of that contract has been performed since the AeroTrain’s opening in late 2009 by Crystal Mover Services, Inc. (CMSI), a wholly-owned subsidiary of the Sumitomo-Mitsubishi joint venture;

WHEREAS, The Airports Authority’s contract with CMSI for the AeroTrain’s operation and maintenance will expire on November 30, 2014;

WHEREAS, Since November 2012, staff has been evaluating several options for operating and maintaining the AeroTrain system, as well as undertaking the required refurbishment of the system’s 29 vehicles and related services (collectively, the “Aerotrain O/M Services”), following expiration of the CMSI contract, including (i) having these AeroTrain O/M Services performed “in-house” through a combination of Authority employees and contracts with outside vendors, (ii) acquiring the services from a contractor selected through a full and open competitive procurement, and (iii) acquiring the services from CMSI through a sole source negotiated contract;

WHEREAS, For reasons presented at the July 2014 meeting of the Business Administration Committee, staff has recommended (i) that the services required for the operation, maintenance and refurbishment of the AeroTrain system following expiration of the current CMSI contract be acquired using a procurement procedure other than full and open competition and, more specifically, using the sole source negotiated contract procedure, as authorized in Paragraph 1.4.1 of the Contracting Manual, and (ii) that contract staff has negotiated with CMSI for the provision of these AeroTrain O/M Services, for a ten-year period, be awarded to CMSI;

WHEREAS, The Business Administration Committee has accepted the staff recommendation and has recommended that the Board of Directors approve the award of a sole source contract with CMSI for the AeroTrain O/M Services;

WHEREAS, the Board has determined that, based on staff's recommendation, acquiring these AeroTrain O/M Services using the negotiated sole source procurement procedure is warranted since there realistically is only one responsible and practicable source available to provide the services, and since the use of this procedure and the resulting contract with CMSI will deliver to the Authority the reliability, efficiency and operational benefits associated with having a single entity that is fully accountable for delivery of the wide range of AeroTrain O/M Services called for by the contract; and

WHEREAS, As required by the Contracting Manual, notice of this potential sole source contract award was published on the Authority's website for the required time period and, following this publication, the Authority did not receive a communication from any entity or individual expressing an interest in and ability to provide the AeroTrain O/M Services; now, therefore, be it

RESOLVED, That the use of the sole source procurement procedure in acquiring the AeroTrain O/M Services is approved and authorized;

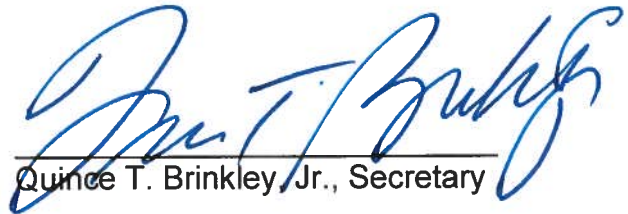
2. That the award of a contract to Crystal Mover Services, Inc., for the provision of the AeroTrain O/M Services for a ten-year period commencing December 1, 2014, which includes a 15 percent Local Disadvantaged Business Enterprise (LDBE) requirement, consistent with the terms presented to the Business Administration Committee at its July 2014 meeting, is approved and authorized; provided, that, prior to any award, CMSI has submitted a plan demonstrating how it will achieve the LDBE participation requirements over the life of the contract and the Co-Chairs of the Business Administration Committee have reviewed and concurred in the plan; and

3. That the President and Chief Executive Officer is authorized to execute the contract for AeroTrain O/M Services that is referenced in paragraph 2.

RECORDED VOTE:

Members Present	<u>11</u>
Members in Favor	<u>11</u>
Members Against	<u>0</u>
Members Abstaining	<u>0</u>

Adopted July 16, 2014



Quince T. Brinkley, Jr., Secretary