Strategic Planning and Development Committee

Air Service Development Information Report

September 2013

American/US Airways Merger Update









- Had planned to merge by Q3 2013 with integrated operations starting in 2014
- → DOJ filed complaint in federal court August 13 to block the merger arguing:
 - Negative impact on consumers with less choice and higher fares
 - Excessive concentration of market power through slot holdings at Reagan National



American/US Airways Merger Next Steps

- → Federal trial set for November 25, 2013
- Both sides have said they are open to a settlement that would avoid a trial
- Staff prepared to handle outcomes of suit or settlement

Sun Country Airlines Reagan National



Through slot application process with FAA, acquired a pair of slots during off-peak hours (2100 and 2200).

Used new slots to add a daily nonstop Lansing, Michigan service on August 20.

The Lansing flight, along with daily Minneapolis service, brings Sun Country's total schedule to two daily departures.

Avianca to Increase El Salvador Service at Dulles International to Triple Daily



Avianca adding 4 additional nonstop San Salvador flights per week, going from 17 to 21, beginning November 15.

Route is operated with a mix of Airbus 319, 320 and 321 aircraft.

New flights increase Avianca's seat capacity by approximately 632 seats per week or 19%.

Brussels Airlines, a Star Alliance carrier, is newest airline at Dulles International



5 nonstop flights per week began June 18 between Brussels, Belgium and Dulles International.

Route is operated with Airbus A330 aircraft offering 284 seats – 30 business and 254 economy.

Combined with United's daily Brussels nonstop, customers have a choice of two daily Belgian flights almost every day.