# Aviation Enterprise June 2012 Financial Report

# Prepared by the Office of Finance July 2012

# Aviation Enterprise June 2012 Financial Report

## <u>Revenue</u>

- Year-to-date revenues of \$317.0 million\*
- Increase of 4.1% compared to prior year
- 48.6% of budgeted revenues at 50.0% through year

# Expenses

- Year-to-date expenses of \$274.6 million\*
- Decrease of 3.0% compared to prior year
- 45.4% of budgeted expenses at 50.0% through year

# Aviation Enterprise June 2012 Financial Report

## **Operating Income**

- \$42.3 million year-to-date operating income
- Prior year operating income was \$21.3 million

# **Debt Service Coverage**

- 1.33x as of June 2012
- 1.29x as of May 2012
- 1.37x as of December 2011 (post-settlement)

# Aviation Enterprise June 2012 Financial Report

**Days Unrestricted Cash on Hand** 

- 427 days cash on hand as of June 30, 2012
- Decrease from 437 days as of May 31, 2012
- Increase from 405 days as of December 31, 2011

### **AVIATION ENTERPRISE FUND**

## HIGHLIGHTS

#### **AVIATION ENTERPRISE FUND**

#### FINANCIAL REPORT JUNE 2012

#### **Table of Contents**

Page

| EF Financial Report1-4   |  |
|--|--|
| lighlights<br>Aviation Enterprise Fund Highlights5<br>Financial Indicators |  |
| tatement of Net Assets   |  |
| ncome Statements<br>Comparative Income Statement                           |  |
| acome Statements by Programs<br>AEF Income Statement: Month-to-Date        |  |
| tatement of Cash Flows Not Available                                       |  |
| perations and Maintenance Programs<br>O&M Comparative                      |  |

#### Table of Contents (cont'd)

| Comparative Analysis of Revenues & Expenses – Airports                     | Page          |
|--|---------------|
| Comparative Income Statement – Reagan National                             |               |
| Comparative Income Statement – Dulles International                        |               |
| Comparative Income Statement – Total Airport                               |               |
| Comparative Analysis of Revenues & Expenses – Non-Airports                 |               |
| Comparative Income Statement – Parking                                     |               |
| Comparative Income Statement – Telecommunications                          |               |
| Comparative Income Statement – FAA Air Traffic Control Tower               |               |
| Comparative Income Statement – 45025 Aviation Drive                        | 19            |
| Actual vs. Budget Summary – Revenues<br>Revenues Actual vs. Budget Summary | Not Available |
| Actual vs. Budget Summary – Expenses                                       |               |
| Expenses Actual vs. Budget Summary   | Not Available |
| Net Remaining Revenue  |               |
| Estimate of Net Remaining Revenue & Graph                                  |               |
| Cash Reports   |               |
| Construction Summary   | 21            |
| Receivable and Billing Reports   |               |
| Aviation Aging Report  |               |

#### Metropolitan Washington Airports Authority Financial Statements June 2012 Aviation Enterprise Fund – Highlights in Brief

- ✤ Total operating revenues for the Aviation Enterprise Fund for June 2012 were \$58.0 million. Operating revenues decreased from May 2012 by \$0.1 million mostly due to a decrease in landing fees of \$0.8 million, offset by an increase in concession revenue of \$0.7 million.
- Year-to-date operating revenues through June 2012 were \$336.5 million, which is an increase of \$14.4 million over 2011 totals. Increases in revenues are due primarily to higher rates, represented by increases in rent revenues of \$15.9 million, international arrival fees of \$1.4 million and landing fees of \$0.7 million, offset by a decrease in concessions of \$2.9 million.
- ★ Total operating expenses for the Aviation Enterprise Fund during the month of June 2012 were \$49.5 million, which is \$2.5 million higher than for May 2012 due to a increase of \$4.6 million in services, offset by decreases in project expenses of \$1.4 million and in salaries and related benefits of \$0.6 million. As compared to June 2011 the current month expenses are lower by \$7.4 million mostly due to decreases in depreciation and amortization expenses of \$7.2 million and project expenses of \$1.9 million, offset by an increase in service expenses of \$2.3 million.
- Year-to-date operating expenses through June 2012 were \$294.2 million, which is lower than 2011 by \$6.6 million mostly due to decreases in depreciation and amortization expenses of \$5.4 million and \$2.8 million in project expenses, offset by an increase in service expenses of \$1.2 million.
- ✤ Operating income for the Aviation Enterprise Fund in June 2012 was \$8.6 million compared to operating income of \$11.2 million in May 2012.
- → Year-to-date through June 2012, the operating income was \$42.3 million compared to the operating income of \$21.3 million through June 2011.
- → Net non-operating expenses in June 2012 were \$10.4 million compared to net non-operating expenses in May 2012 of \$42.6 million. This is a decrease in net non-operating expenses of \$32.3 million due to \$33.3 million difference in the change in the swaps fair value.

- → Through June 2012, year-to-date net non-operating expenses were \$111.4 million compared to a net non-operating expense of \$116.7 million in 2011. The positive differences of \$5.2 million is comprised of a reduction of interest expense of \$13.8 million, offset by a \$5.6 million negative difference in the change in the swaps fair value and a \$4.2 million negative change in unrealized investments gains/losses.
- → The capital contributions for the Aviation Enterprise Fund for the month of June 2012 were \$26.9 million compared to \$9.9 million in May. The increase is due to an increase of \$17.9 million in grants. Year-to-date capital contributions were \$70.9 million, up from \$62.4 million in 2011, largely due to an increase of \$7.0 million in grants and an increase of \$1.6 million in passenger facility charges.
- ★ The increase in net assets for the Aviation Enterprise Fund for the month of June 2012 was \$25.1 million as compared to a decrease in net assets for the prior month of \$21.6 million.
- → The year-to-date increase in net assets through June 2012 was \$1.8 million, compared to a year-to-date decrease in net assets of \$33.0 million through June 2011.
- Accounts receivables delinquent over 30 days, including amounts past due which are in bankruptcy proceedings, have a balance of \$4.2 million as of June 30, 2012, a decrease of 0.4% from May 31, 2012. Delinquent accounts receivables for customer accounts which have a net credit balance are excluded from reported delinquent receivables.
- → Days unrestricted cash on hand decreased from 437 days as of May 31, 2012 to 427 days as of June 30, 2012.
- → Debt service coverage increased from 1.29x in May 2012 to 1.33x in June 2012.

#### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY AVIATION ENTERPRISE FUND FINANCIAL INDICATORS PERIOD ENDED 06/30/2012

Actuals vs Budget

|  | ı                       |                       | -                          |                     |                                |  |                                     |
|--|-------------------------|-----------------------|----------------------------|---------------------|--------------------------------|--|-------------------------------------|
|  | Acti                    | uals                  |                            |                     |                                |  |                                     |
|  | Current Year to<br>Date | Prior Year to<br>Date | Percent Change CY<br>to PY | Pro-Rated<br>Budget | Percent Change CY<br>to Budget | Actual YTD<br>Compared to<br>Prior YTD | Actual YTD<br>Compared to<br>Budget |
| Rents <sup>8</sup>   | \$ 160,788,237          | \$ 144,195,363        | 11.5%                      | \$ 162,447,000      | (1.0%)                         | <b>A</b>                               | •                                   |
| Landing Fees   | 53,132,972              | 52,437,665            | 1.3%                       | 61,598,500          | (13.7%)                        |  | ▼                                   |
| Parking (net)  | 37,512,968              | 38,836,033            | (3.4%)                     | 36,919,500          | 1.6%                           | ▼                                      |                                     |
| Rental cars <sup>9</sup>   | 17,013,770              | 20,497,189            | (17.0%)                    | 16,340,000          | 4.1%                           | ▼                                      | <b>A</b>                            |
| Terminal Concessions <sup>1</sup>                                | 14,422,827              | 14,101,889            | 2.3%                       | 15,175,000          | (5.0%)                         | <b>A</b>                               | •                                   |
| Services <sup>2</sup>  | 7,732,951               | 8,996,300             | (14.0%)                    | 8,830,000           | (12.4%)                        | ▼                                      | •                                   |
| FBO  | 7,819,713               | 7,406,269             | 5.6%                       | 5,756,500           | 35.8%                          |  |                                     |
| Inflight caterers  | 3,671,090               | 3,432,616             | 6.9%                       | 3,679,500           | (0.2%)                         |  | —                                   |
| All Other Concession Revenue <sup>3</sup>                        | 5,565,874               | 4,729,547             | 17.7%                      | 7,019,500           | (20.7%)                        |  | ▼                                   |
| Utility Revenue  | 3,166,223               | 3,967,681             | (20.2%)                    | 4,132,000           | (23.4%)                        | ▼                                      | ▼                                   |
| Non-Airport Revenues <sup>4</sup>                                | 6,138,909               | 5,748,044             | 6.8%                       | 4,211,500           | 45.8%                          | <b>A</b>                               |                                     |
| Total Revenue  | \$ 316,965,534          | \$ 304,348,596        | 4.1%                       | \$ 326,109,000      | (2.8%)                         |  | ▼                                   |
|  |                         |                       |                            |                     |                                |  |                                     |
| Material Supplies and Services                                   | \$ 56,158,517           | \$ 56,546,720         | (0.7%)                     | \$ 61,309,500       | (8.4%)                         | _                                      | •                                   |
| Salaries and Benefits  | 74,966,795              | 75,068,208            | (0.1%)                     | 79,599,500          | (5.8%)                         | _                                      | •                                   |
| Utilities  | 13,287,748              | 12,233,911            | 8.6%                       | 15,176,000          | (12.4%)                        | <b>A</b>                               | •                                   |
| Other Airport Expense <sup>5</sup>                               | 6,476,193               | 7,464,743             | (13.2%)                    | 10,032,500          | (35.4%)                        | •                                      | •                                   |
| Total Expenses before Deprec. & Non-Airport                      |                         |                       |                            |                     |                                |  |                                     |
| Expenses   | 150,889,253             | 151,313,582           | (0.3%)                     | 166,117,500         | (9.2%)                         | —                                      | •                                   |
| Operating Income (Loss) before Deprec. &<br>Non-Airport Expenses | 166,076,281             | 153,035,014           | 8.5%                       | 159,991,500         | 3.8%                           |  |                                     |
| Depreciation   | 115,412,183             | 121,421,732           | (4.9%)                     |                     | N/A                            | •                                      | N/A                                 |
| Non-Airport Expenses   | 8,339,714               | 10,278,480            | (18.9%)                    |                     | N/A                            | ▼                                      | N/A                                 |
| Total Expenses   | \$ 274,641,150          | \$ 283,013,794        | (3.0%)                     |                     | N/A                            | ▼                                      | N/A                                 |
| Operating Income (Loss)  | \$ 42,324,384           | \$ 21,334,802         | 98.4%                      |                     | N/A                            |  | N/A                                 |

| Additional Aviation Enterprise Fund Information                       |                |                |                |               |                |   |          |
|---|----------------|----------------|----------------|---------------|----------------|---|----------|
|   | 2012           | <u>2011</u>    | Percent Change | Budget        | Percent Change |   |          |
| Passenger Activity - DCA (rolling 12 months of activity) <sup>6</sup> | 18,961,777     | 18,490,099     | 2.6%           | 19,310,000    | (1.8%)         |   | •        |
| Passenger Activity - IAD (rolling 12 months of activity) $^{\!6}$     | 23,240,293     | 23,632,434     | (1.7%)         | 23,630,000    | (1.6%)         | ▼ | ▼        |
| Cargo Tonnes - DCA (rolling 12 months of activity) <sup>6</sup>       | 6,051          | 6,594          | (8.2%)         |               | N/A            | ▼ | N/A      |
| Cargo Tonnes - IAD (rolling 12 months of activity) $^{6}$             | 287,459        | 330,909        | (13.1%)        |               | N/A            | ▼ | N/A      |
| Debt Service Coverage (Year-to-Date)                                  | 1.33           | 1.36           | (2.2%)         | 1.31          | 1.5%           | ▼ | <b>A</b> |
| Investment Income (Year-to-Date) <sup>10</sup>                        | \$ 8,641,164   | \$ 7,770,261   | 11.2%          | \$ 9,947,000  | (13.1%)        |   | •        |
| Interest Expense (Year-to-Date)                                       | \$ 108,653,020 | \$ 122,154,396 | (11.1%)        | \$ 96,821,000 | 12.2%          | ▼ | <b>A</b> |
| PFC (Year-to-Date)  | \$ 43,456,497  | \$ 41,890,616  | 3.7%           | \$ 42,960,000 | 1.2%           |   | <b></b>  |
|   |                |                |                |               |                |   |          |
|   | 06/30/12       | 05/31/12       |                |               |                |   |          |
| Days Cash on Hand   | 427            | 437            | (2.3%)         |               | N/A            | ▼ | N/A      |
| Delinquent Accounts Receivable <sup>7</sup>                           | \$ 4,197,755   | \$ 4,213,460   | (0.4%)         |               | N/A            | _ | N/A      |

1. Terminal concession includes food and beverage, and news and gifts.

2. Services includes duty free, display advertisement and other service.

3. All other concessions includes registered traveler, foreign currency, ground transportation fees and ground handling.

4. Non-airport revenues includes employee parking, public safety revenue, TSA fees, FAA tower, and 45025 Aviation Drive.

5. Excludes COMIP and Bond Fund expenses.

6. The reporting period for the rolling 12 months of activity lags the current month being reported by one to two months. Prior year amounts are for a comparable period.

7. The calculation of delinquent accounts receivable is based on invoices more than 30 days past due and only includes credits on account up to the total amount of the delinquent invoices for each customer with delinquent invoices.

8. Rents includes airport rents, passenger conveyance fees, international arrival building fees and tenant equipment charges.

9. Rental car revenues include customer contract fees.

10. Excludes unrealized investment gains and losses.

#### **AVIATION ENTERPRISE FUND**

## STATEMENT OF NET ASSETS

Currency: USD

| Fund=01 (Aviation Enterprise Fund )            | As of Jun-12     | As of May-12                                     |
|--|------------------|--|
| ASSETS   |                  |  |
| Current Assets                                 |                  |  |
| Unrestricted cash and cash equivalents         | \$ 44,472,226    | \$ 142,385,264                                   |
| Restricted cash and cash equivalents           | 208,450,017      | 191,884,810                                      |
| Accounts receivable, net                       | 40,060,974       |  |
| Investments                                    | 162,902,937      | 114.321.26                                       |
| Inventory                                      | 8,659,525        |  |
| Prepaid expenses and other current assets      |                  | 7,430,24   |
| Flepard expenses and other current assets      |                  |  |
| Total Current Assets                           | 471,602,656      | 502,573,720                                      |
| Non-Current Assets                             |                  |  |
| Restricted Assets                              |                  |  |
| Cash and cash equivalents                      | 94.026.956       | 89,449,13  |
| Receivables                                    | 46,006,348       | 28,505,25  |
| Investments                                    | 470,222,928      | 466,879,89                                       |
| Investments                                    | 470,222,928      | 400,079,09                                       |
| Total Restricted Assets                        | 610,256,232      |  |
| Unrestricted Assets                            |                  |  |
| Note receivable                                | 10,459,654       | 10.717.40  |
| Investments                                    | 188,785,739      | 10,717,40<br>146,446,54<br>3,198,07<br>52,204,31 |
| Net pension and other post-employment benefits | 3,198,077        | 3 198 07   |
| Bond Issuance Costs                            | 5,150,077        | 5,150,07   |
|  |                  | 52,204,51  |
| Other Assets                                   | 613,537          | 613,53   |
| Total Unrestricted                             | 254,968,272      | 213,179,870                                      |
| Capital Assets                                 |                  |  |
| Land and other non-depreciable assets          | 182,685,183      | 182,731,473                                      |
|  | 102,005,103      | 102,731,47                                       |
| Construction in progress                       | 333,003,795      | 350,366,28                                       |
| Construction in progress, Metrorail Project    | 5,9/1            | 5,97   |
| Building, systems and equipment                | 6,692,116,514    | 6,665,827,02                                     |
| Less: accumulated depreciation                 | -2,194,559,355   | -2,175,535,00                                    |
| Capital Assets, Net                            | 5,013,252,108    |  |
| Total Non-Current Assets                       | 5,878,476,612    |  |
| Total Assets                                   | \$ 6,350,079,267 | \$ 6,323,983,638                                 |
|  | ==============   |  |

MWAA Corporate Ledger Statement of Net Assets - Aviation Enterprise Current Period: Jun-12

# MWAA Corporate Ledger Statement of Net Assets - Aviation Enterprise Current Period: Jun-12

| Currency: USD<br>Fund=01 (Aviation Enterprise Fund )   | As of Jun-12  | As of May-12  |
|--|---|---|
| LIABILITIES AND NET ASSETS<br>Current Liabilities<br>Accounts payable and accrued expenses<br>Due to (due from) other funds<br>Operating lease obligations<br>Deferred revenue<br>Accrued interest payable<br>Current portion of long-term liabilities | \$ 46,803,304<br>-5,172,488<br>341,140<br>7,574,764<br>58,601,425 | \$ 49,922,760<br>-5,811,776<br>2,540,390<br>11,487,750<br>40,955,151<br>135,395,000 |
| Total Current Liabilities  | 243,543,146   | 234,489,275   |
| Non-Current Liabilities<br>Other liabilities<br>Commercial paper notes<br>Interest rate swaps payable<br>Bonds payable, net<br>Total Non-Current Liabilities<br>Total Liabilities  | 210,400,889<br>5,089,442,388<br>5,342,604,653                     | 5,350,642,053<br><br>5,585,131,328  |
| NET ASSETS<br>Invested in Capital Assets, Net of Related Debt  | 372,108,518   |   |
| Restricted Net Assets<br>Restricted for Debt Service<br>Restricted for Construction<br>Restricted for Public Safety<br>Restricted for IAD ATCT   | 64,763,797  | 362,067<br>5,549,624  |
| Total Restricted Net Assets  | 1/4,842,1/0   | 151,204,889   |
| Unrestricted Net Assets  | 216,980,781   | 207,618,336   |
| Total Net Assets   | 763,931,469   | 738,852,310   |
| Total Net Assets and Liabilities   | 6,350,079,267   | 6,323,983,638   |

### **AVIATION ENTERPRISE FUND**

## **INCOME STATEMENTS**

## MWAA Corporate Ledger Aviation Enterprise Fund Comparative Income Statement Current Period: Jun-12

| Currency: |           |            |      |
|-----------|-----------|------------|------|
| Fund=01   | (Aviation | Enterprise | Fund |

|   | )<br>Current Month | Prior Month       |             | Current Month -<br>Prior Year      | Variance      | Year-to-Date  | Year-to-Date<br>Prior Year | Variance   |
|---|--------------------|-------------------|-------------|------------------------------------|---------------|---------------|----------------------------|------------|
| OPERATING REVENUES  |                    |                   |             |                                    |               |               |                            |            |
| Concessions   | 19,846,649         | 19,151,937        | 694,712     | 19,775,663                         | 70,985        | 110,009,726   | 112,903,941                | (2,894,215 |
| Rents   | 24,694,230         | 24,887,932        | (193,701)   |                                    | 2,639,053     | 148,671,179   | 132,782,244                | 15,888,935 |
| Landing fees  | 8,781,285          | 9,610,555         | (829,270)   |                                    | (238,784)     | 53,132,972    | 52,437,665                 | 695,307    |
| Utility sales   | 1,124,037          | 862,188           | 261,849     | 861,983                            | 262,053       | 5,881,186     | 6,186,718                  | (305,532   |
| International arrival fees                                    | 2,241,039          | 2,406,335         | (165,296)   | 2,073,210                          | 167,828       | 11,180,802    | 9,828,656                  | 1,352,146  |
| Passenger conveyance fees                                     | 522,076            | 512,304<br>91,418 | 9,773       | 633,009<br>105,709                 | (110,933)     | 3,085,771     | 3,802,309                  | (716,538   |
| Security fees   | 91,418             | 91,418            | 0           | 105,709                            | (14,291)      | 510,623       | 642,076                    | (131,453   |
| Other   | 729,548            | 653,102           | 76,446      | 609,295                            | 120,253       | 4,027,641     | 3,559,118                  | 468,523    |
|   |                    |                   |             | 55,134,117                         |               |               |                            |            |
| OPERATING EXPENSES  |                    |                   |             |                                    |               |               |                            |            |
| Salaries and related benefits                                 | 12,447,601         | 13,027,059        | (579,458)   | 12,665,712                         | (218,111)     | 75,335,895    | 75,461,873                 | (125,978   |
| Services  | 12,596,705         | 8,021,779         | 4,574,926   | 10,328,377                         | 2,268,328     | 68,370,407    | 67,186,828                 | 1,183,579  |
| Materials and supplies  | 1,386,001          | 1,504,840         | (118,839)   |                                    | (608,370)     | 9,693,397     | 10,528,105                 | (834,708   |
| Lease from U.S. Government                                    | 440,686            | 440,250           | 436         | 442,326                            | (1,640)       | 2,639,936     | 2,586,826                  | 53,110     |
| Lease and rental expenses                                     | 10,543             | (33,188)          | 43,731      | (1,574)                            | 12,117        | 71,883        | 52,361                     | 19,522     |
| Utilities   | 2,016,695          | 2,124,058         | (107,363)   |                                    | 136,377       | 13,486,536    | 12,558,531                 | 928,005    |
| Telecommunication   | 536,083            | 389,749           | 146,333     | 333,241                            | 202,842       | 2,609,791     | 2,157,243                  | 452,548    |
| Travel  | 60,464             | 122,129           | (61,664)    |                                    | (37,177)      | 513,192       | 545,556                    | (32,364    |
| Insurance   | 513,872            | 839,869           | (325,998)   |                                    | (459)         | 3,233,320     | 3,349,683                  | (116,363   |
| Project expenses  | 57,956             | 1,426,511         | (1,368,555) |                                    | (1,933,215)   | 2,478,801     | 5,281,761                  | (2,802,960 |
|   |                    | (2,784)           | 16,214      |                                    | 28,175        | 14,725        | (20,367)                   | 35,092     |
| Depreciation and amortization                                 | 19.385.503         | 19.141.513        | 243,990     | 26.625.663                         | (7, 240, 160) | 115.727.631   | 121.119.528                | (5.391.897 |
| Total operating expenses                                      | 49,465,539         | 47,001,784        | 2,463,755   | 56,856,833                         | (7,391,294)   | 294,175,515   | 300,807,929                | (6,632,414 |
|   |                    |                   |             | (1,722,717)                        |               |               |                            |            |
| NON-OPERATING REVENUES (EXPENSES)                             |                    |                   |             |                                    |               |               |                            |            |
| Unrealized investment gains (losses)                          | (2,474,849)        | 600,148           | (3,074,997) | (681,224)                          | (1,793,625)   | (2,076,508)   | 2,074,785                  | (4,151,293 |
| Realized investment gains (losses)                            | 2,567,637          | 1,141,082         | 1,426,555   | 1,346,225                          | 1,221,412     | 8,641,164     | 8,075,856                  | 565,308    |
| Interest expense  | (18,244,250)       | (18,226,959)      | (17,291)    | (20,596,888)                       |               | (108,653,020) |                            | 13,806,970 |
| Federal, state and local grants                               | 576,848            | 736               | 576,113     | 3,078                              | 573,770       | 634,502       | 25.521                     | 608,981    |
| Fair value gain (loss) on swaps                               | 7,205,909          | (26,139,641)      | 33,345,550  | (20,596,888)<br>3,078<br>6,853,563 | 352,346       | (9,985,486)   | (4,370,796)                | (5,614,689 |
| Total non-operating revenues (expenses)                       | (10,368,705)       | (42,624,635)      | 32,255,930  | (13,075,246)                       | 2,706,541     | (111,439,348) | (116,654,625)              | 5,215,277  |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS                      | (1,803,963)        | (31,450,649)      | 29,646,686  | (14,797,963)                       | 12,994,000    | (69,114,961)  | (95,319,827)               | 26,204,865 |
| CAPITAL CONTRIBUTIONS   |                    |                   |             |                                    |               |               |                            |            |
|   | 7,425,610          | 8,265,444         | (839,834)   | 6,961,860                          | 463.750       | 43,456,497    | 41,890,616                 | 1,565,881  |
| Passenger facility charges<br>Federal, state and local grants | 19,457,512         | 1,591,560         | 17,865,952  | 6,961,860<br>5,691,767             | 13,765,745    | 27,444,463    | 20,468,275                 | 6,976,188  |
| Total capital contributions                                   | 26,883,122         | 9,857,004         | 17,026,118  | 12,653,627                         | 14,229,495    | 70,900,961    | 62,358,891                 | 8,542,069  |
|   |                    |                   |             | (2,144,336)                        |               |               |                            |            |

### **AVIATION ENTERPRISE FUND**

### **INCOME STATEMENTS BY PROGRAMS**

#### MWAA Corporate Ledger Aviation Enterprise by Programs Month to Date Current Period: Jun-12

Currency: USD No specific Ledger requested

| No specific Ledger requested             |                                 |                  |  |                          |
|--|---------------------------------|------------------|--|--------------------------|
|  | Aviation O&M<br>Month of Jun-12 |                  | CCP<br>Month of Jun-12                                     | Total<br>Month of Jun-12 |
| OPERATING REVENUES                       |                                 |                  |  |                          |
| Concessions                              | 19,846,649                      | 0                | 0  | 19,846,649               |
| Rents                                    | 24,694,230                      | ő                | 0  | 24,694,230               |
| Landing fees                             | 8,781,285                       | ő                | 0  | 8,781,285                |
| Utility sales                            | 1,124,037                       | 0                | 0  | 1,124,037                |
| International arrival fees               |                                 | 0                | 0  |                          |
|  | 2,241,039                       | 0                | 0  |                          |
| Passenger conveyance fees                | 522,076                         | 0                |  | 522,076                  |
| Security fees                            | 91,418                          |                  | U  | 91,418                   |
| Other                                    | 729,548                         | 0                | 0  | 91,418<br>729,548        |
| Total operating revenues                 | 58,030,281                      | 0                | 0  | 58,030,281               |
| OPERATING EXPENSES                       |                                 |                  |  |                          |
| Salaries and related benefits            | 12,447,601                      | 0                | 0<br>962,357<br>35,285                                     | 12,447,601               |
| Services                                 | 11,531,777                      | 102,572          | 962,357  | 12,596,705               |
| Materials and supplies                   | 1,317,223                       | 33,493           | 35,285   | 1,386,00                 |
| Lease from U.S. Government               | 440,686                         | 0                | 0  | 440,686                  |
| Lease and rental expenses                | 10,543                          | ő                | 0  | 10 542                   |
| Utilities                                | 2,016,695                       | 0                | 0  |                          |
| Telecommunication                        |                                 | 0                | 0  | 536,083                  |
|  | 536,083                         | 0                | 0<br>0<br>0  | 536,083                  |
| Travel                                   | 60,464                          |                  | U  | 60,464                   |
| Insurance                                | 513,872                         | 0                | 0  | 513,872                  |
| Project expenses                         | 11,300                          | 0                | 46,655   | 57,956                   |
| Non-cash expenses (gains)                | 13,430                          | 0                | 0  | 13,430                   |
| Depreciation and amortization            | 340,470                         | 1,217,080        | 46,655<br>0<br>17,827,952                                  | 19,385,503               |
| Total operating expenses                 | 29,240,145                      | 1,353,144        | 18,872,250   | 49,465,539               |
| OPERATING INCOME                         | 28,790,136                      | (1,353,144)      | (18,872,250)   | 8,564,742                |
| NON-OPERATING REVENUES (EXPENSES)        |                                 |                  |  |                          |
| Unrealized investment gains (losses)     | (188,969)                       | 0                | (2,285,880)  | (2.474.849               |
| Realized investment gains (losses)       | 101,029                         | 0                | 2,466,608  | 2.567.635                |
| Interest expense                         | (382 287)                       | ů<br>0           | (17 861 963)   | (18 244 250              |
| Federal, state and local grants          | (382,287)<br>576,848            | 0                | (1,,001,003)   | 576 848                  |
| Fair value gain (loss) on swaps          | 0                               | 0                | (2,285,880)<br>2,466,608<br>(17,861,963)<br>0<br>7,205,909 | 7,205,909                |
| Total non-operating revenues (expenses)  |                                 | 0                | (10,475,326)   | (10,368,705              |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS | 28,896,757                      | (1,353,144)      | (29,347,576)   | (1,803,963               |
|  |                                 |                  |  |                          |
| CAPITAL CONTRIBUTIONS                    | 2                               | 2                |  |                          |
| Passenger facility charges               | 0                               | 0                | 7,425,610  | 7,425,610                |
| Federal, state and local grants          | 0                               | 0                | 7,425,610<br>19,457,512                                    | 19,457,512               |
| Total capital contributions              | 0                               | 0                | 26.883.122   | 26,883,122               |
| INCREASE (DECREASE) IN NET ASSETS        | 28,896,757                      | (1,353,144)      | (2,464,454)  | 25,079,159               |
|  | ===============                 | ================ | =================  |                          |

#### MWAA Corporate Ledger Aviation Enterprise by Programs Current Period: Jun-12

#### Currency: USD

|  | specific | requested |  |
|--|----------|-----------|--|
|  |          |           |  |

| No specific Ledger requested             | Aviation O&M<br>YTD Jun-12 | COMIP<br>YTD Jun-12          | CCP<br>YTD Jun-12         | Total<br>YTD Jun-12               |
|--|----------------------------|------------------------------|---------------------------|-----------------------------------|
| OPERATING REVENUES                       |                            |                              |                           |                                   |
| Concessions                              | 110,009,726                | 0                            | 0                         | 110,009,726                       |
| Rents                                    | 148,671,179                | 0                            | 0                         | 148,671,179                       |
| Landing fees                             | 53,132,972                 | 0                            | 0                         | 53,132,972                        |
| Utility sales                            | 5,881,186                  | 0                            | 0                         | 5,881,186                         |
| International arrival fees               | 11,180,802                 | 0                            | 0                         | 11,180,802                        |
| Passenger conveyance fees                | 3,085,771                  | 0                            | 0                         | 3,085,771                         |
| Security fees                            | 510,623                    | 0                            | 0                         | 510,623                           |
| Other                                    | 4,027,641                  | 0                            | 0                         | 4,027,641                         |
| Total operating revenues                 | 336,499,901                | 0                            | 0                         | 336,499,901                       |
| OPERATING EXPENSES                       |                            |                              |                           |                                   |
| Salaries and related benefits            | 75,335,895                 | 0                            | 0<br>2,015,422<br>147,746 | 75,335,895                        |
| Services                                 | 63,619,075                 | 2,735,911                    | 2,015,422                 | 68,370,407                        |
| Materials and supplies                   | 8,512,172                  | 1,033,480                    | 147,746                   | 9,693,397                         |
| Lease from U.S. Government               | 2,639,936                  | 0                            |                           |                                   |
| Lease and rental expenses                | 71,883                     | 0                            | 0                         | 71,883                            |
| Utilities                                | 13,486,536                 | 0                            | 0                         | 13,486,536                        |
| Telecommunication                        | 2,609,791                  | 0                            | 0                         | 2,609,791<br>513,192<br>3,233,320 |
| Travel                                   | 512,487                    | 706                          | 0                         | 513,192                           |
| Insurance                                | 3,233,545                  | 0                            | (225)                     | 3,233,320                         |
| Project expenses                         | 72,127                     | 1,308,815                    | 1,097,859                 | 2,478,801                         |
| Non-cash expenses (gains)                | 14,725                     | 0                            | 0                         | 14,725                            |
| Depreciation and amortization            | 2,030,783                  | 1,308,815<br>0<br>7,407,690  | 106,289,159               | 115,727,631                       |
| Total operating expenses                 | 172,138,953                | 12,486,601                   | 109,549,960               | 294,175,515                       |
| OPERATING INCOME                         | 164,360,948                | (12,486,601)                 | (109,549,960)             | 42,324,386                        |
| NON-OPERATING REVENUES (EXPENSES)        |                            |                              |                           |                                   |
| Unrealized investment gains (losses)     | 470,919                    | 0                            | (2,547,427)               | (2,076,508)                       |
| Realized investment gains (losses)       | 662,876                    | 0                            | 7,978,287                 | 8,641,164                         |
| Interest expense                         | (2,343,324)                | (22,296)                     | (106, 287, 400)           | (108,653,020)                     |
| Federal, state and local grants          | 634,502                    | 0                            | 0                         | 634,502                           |
| Fair value gain (loss) on swaps          | 0                          | 0<br>0<br>(22,296)<br>0<br>0 | (9,985,486)               | (9,985,486)                       |
| Total non-operating revenues (expenses)  | (575,027)                  | (22,296)                     | (110,842,025)             | (111,439,348)                     |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS | 163,785,921                | (12,508,897)                 | (220,391,985)             | (69,114,961)                      |
| CAPITAL CONTRIBUTIONS                    |                            |                              |                           |                                   |
| Passenger facility charges               | Ο                          | 0                            | 43,456,497                | 43,456 497                        |
| Federal, state and local grants          | 0<br>0                     | 0                            | 27,444,463                | 27,444,463                        |
| Total capital contributions              | 0                          | 0                            | 70,900,961                | 70,900,961                        |
| INCREASE (DECREASE) IN NET ASSETS        |                            | (12,508,897)                 | (149,491,024)             | 1,785,999                         |
|  | =================          | =================            | ==================        | =================                 |

#### **AVIATION ENTERPRISE FUND**

## **OPERATIONS AND MAINTENANCE PROGRAMS**

## MWAA Corporate Ledger Aviation O&M Comparative Income Statement Current Period: Jun-12

| Currency: | USD |
|-----------|-----|
|-----------|-----|

| Fund=10 | (O&M | _ | Aviation | Operations | and | Maintenance | Program)  |
|---------|------|---|----------|------------|-----|-------------|-----------|
|         |      |   |          |            |     | Curre       | ent Month |

| Fund=10 (O&M - Aviation Operations and Maint | Current Month | Prior Month | Variance   | Current Month -<br>Prior Year                            | Variance  | Year-to-Date | Year-to-Date<br>Prior Year | Variance    |
|--|---------------|-------------|------------|--|-----------|--------------|----------------------------|-------------|
| OPERATING REVENUES                           |               |             |            |  |           |              |                            |             |
| Concessions                                  | 19,846,649    | 19,151,937  | 694,712    |  | 70,985    | 110,009,726  | 112,903,941                | (2,894,215) |
| Rents  | 24,694,230    | 24,887,932  | (193,701   | .) 22,055,177  | 2,639,053 | 148,671,179  | 132,782,244                | 15,888,935  |
| Landing fees                                 | 8,781,285     | 9,610,555   | (829,270   | 9,020,069  | (238,784) | 53,132,972   | 52,437,665                 | 695,307     |
| Utility sales                                | 964,700       | 862,188     | 102,512    |  | 102,716   | 5,721,849    | 6,186,718                  | (464,869)   |
| International arrival fees                   | 2,241,039     | 2,406,335   | (165,296   |  | 167,828   | 11,180,802   | 9,828,656                  | 1,352,146   |
| Passenger conveyance fees                    | 522,076       | 512,304     | 9,773      |  | (110,933) | 3,085,771    | 3,802,309                  | (716,538)   |
| Security fees                                | 91,418        | 91,418      | 9,773      |  | (14,291)  | 510,623      | 642,076                    | (131,453)   |
|  |               |             | -          |  |           |              |                            |             |
| Other  | 729,548       | 653,102     | 76,446     | 609,295  | 120,253   | 4,027,641    | 3,559,118                  | 468,523     |
| Total operating revenues                     |               |             |            | 55,134,117   |           |              |                            |             |
| OPERATING EXPENSES                           |               |             |            |  |           |              |                            |             |
| Salaries and related benefits                | 12,447,601    | 13,027,059  | (579,458   | 12,665,712   | (218,111) | 75,335,895   | 75,461,873                 | (125,978)   |
| Services                                     | 11,531,777    | 8,392,806   | 3,138,971  |  | 2,712,274 | 63,619,075   | 62,053,682                 | 1,565,392   |
| Materials and supplies                       | 1,317,223     | 1,408,619   | (91,396    |  | 1,573     | 8,512,172    | 9,669,955                  | (1,157,784) |
| Lease from U.S. Government                   | 440,686       | 440,250     | 436        |  | (1,640)   | 2,639,936    | 2,586,826                  | 53,110      |
|  | 10,543        |             | 43,731     |  |           | 2,039,930    | 52,361                     | 19,522      |
| Lease and rental expenses                    |               | (33,188)    |            |  | 12,120    |              |                            |             |
| Utilities                                    | 2,016,695     | 2,124,058   | (107,363   |  | 136,377   | 13,486,536   | 12,558,531                 | 928,005     |
| Telecommunication                            | 536,083       | 389,749     | 146,333    |  | 202,842   | 2,609,791    | 2,135,243                  | 474,548     |
| Travel                                       | 60,464        | 122,129     | (61,664    |  | (37,177)  | 512,487      | 545,556                    | (33,070)    |
| Insurance                                    | 513,872       | 839,869     | (325,998   |  | (459)     | 3,233,545    | 3,349,683                  | (116,138)   |
| Project expenses                             | 11,300        | 4,952       | 6,348      | 722,545  | (711,245) | 72,127       | 1,076,592                  | (1,004,465) |
| Non-cash expenses (gains)                    | 13,430        | (2,784)     | 16,214     | (14,745)   | 28,175    | 14,725       | (102,386)                  | 117,111     |
| Depreciation and amortization                | 340,470       | 328,966     | 11,504     | 1,239,550  | (899,080) |              | 4,733,212                  | (2,702,429) |
| Total operating expenses                     | 29,240,145    | 27,042,486  | 2,197,659  | 28,014,495   | 1,225,650 | 172,138,953  | 174,121,129                | (1,982,176) |
| OPERATING INCOME                             | 28,630,799    |             | (2,502,485 | 27 119 621   |           |              | 148,021,597                |             |
| OPERATING INCOME                             |               | 51,155,204  |            |  |           |              | 140,021,397                |             |
| NON-OPERATING REVENUES (EXPENSES)            |               |             |            |  |           |              |                            |             |
| Unrealized investment gains (losses)         | (188,969)     | 160,122     | (349,091   | ) (174,295)  | (14,674)  | 470,919      | (759,470)                  | 1,230,389   |
| Realized investment gains (losses)           | 101,029       | 103,614     | (2,585     | ) 132,776  | (31,747)  | 662,876      | 834,357                    | (171,481)   |
| Interest expense                             | (382,287)     | (362,296)   | (19,991    | .) (1,202,640)   | 820,352   | (2,343,324)  | (4,958,704)                | 2,615,380   |
| Federal, state and local grants              | 576,848       | 736         | 576,113    | (1,202,640)<br>(1,202,640)<br>(1,202,640)<br>(1,202,640) | 573,770   | 634,502      | 25,521                     | 608,981     |
| Total non-operating revenues (expenses)      | 106,621       | (97,825)    | 204,446    | (1,241,081)  | 1,347,702 | (575,027)    | (4,858,296)                | 4,283,269   |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS     | 28,737,420    | 31,035,459  | (2,298,039 | ) 25,878,541   | 2,858,879 | 163,626,584  | 143,163,302                | 20,463,282  |
| CAPITAL CONTRIBUTIONS                        |               |             |            |  |           |              |                            |             |
| Federal, state and local grants              | 0             | 0           | 0          | 1,279  | (1,279)   | 0            | 734,945                    | (734,945)   |
| Total capital contributions                  | 0             | 0           | 0          | 1,279  | (1,279)   | 0            | 734,945                    | (734,945)   |
| INCREASE (DECREASE) IN NET ASSETS            | 28.737.420    | 31.035.459  | (2.298.039 | ) 25.879.820   | 2.857.600 | 163.626.584  | 143.898.247                | 19.728.337  |
|  |               |             |            | = =====================================                  |           |              |                            |             |

#### **AVIATION ENTERPRISE FUND**

### **COMPARATIVE ANALYSIS OF REVENUE AND EXPENSES**

## AIRPORTS

#### MWAA Corporate Ledger DCA Comparative Income Statement Current Period: Jun-12

| Currency: | USD   |
|-----------|-------|
| Campus=82 | (DCA) |

| Campus=62 (DCA)  | Current Month   | Prior Month | Variance | Current Month -<br>Prior Year  | Variance     | Year-to-Date | Year-to-Date<br>Prior Year | Variance         |
|--|-----------------|-------------|----------|--------------------------------|--------------|--------------|----------------------------|------------------|
| OPERATING REVENUES   |                 |             |          |                                |              |              |                            |                  |
| Concessions  | 7,970,209       | 7,785,366   | 184,843  |                                | 326,860      | 44,119,687   | 47,370,165                 | (3,250,478)      |
| Rents  | 7,346,512       | 7,390,241   | (43,728  |                                | (490,806)    |              | 46,789,768                 | (2,717,111)      |
| Landing fees   | 3,505,001       | 3,834,564   | (329,563 |                                | (186,083)    | 20,490,039   | 21,159,878                 | (669,839)        |
| Utility sales  | 157,631         | 159,424     | (1,793   | ) 173,935                      | (16,305)     | 1,088,796    | 1,171,601                  | (82,805)         |
| Security fees  | 62,389          | 62,389      | 0        | 72,903                         | (10,514)     | 347,786      | 445,239                    | (97,453)         |
| Other  | 198,691         | 158,504     | 40,187   | 72,903<br>205,183              | (6,492)      | 1,047,426    | 1,000,768                  | 46,657           |
| Total operating revenues   | 19,240,432      | 19,390,487  | (150,055 | ) 19,623,771                   | (383,339)    | 111,166,392  | 117,937,420                | (6,771,028)      |
| OPERATING EXPENSES   |                 |             |          |                                |              |              |                            |                  |
| Salaries and related benefits  | 5,068,318       | 5,365,560   | (297,242 | ) 5,072,344                    | (4,027)      | 30,794,028   | 30,389,459                 | 404,569          |
| Services   | 3,660,681       | 2,827,688   | 832,992  |                                | 1,065,431    | 21,039,222   | 20,595,332                 | 443,890          |
| Materials and supplies   | 479,996         | 416,436     | 63,561   |                                | 1,019,861    | 2,886,946    | 1,999,042                  | 887,904          |
| Lease and rental expenses  | 224,981         | 178,466     | 46,515   |                                | 3,321        | 1,347,090    | 1,279,046                  | 68,044           |
| Utilities  | 785,068         | 633,150     | 151,918  |                                | 159,537      | 4,456,955    | 4,028,792                  | 428,163          |
| Telecommunication  | (120)           |             | (4       |                                | (148)        | (649)        | 126                        | (775)            |
| Travel   | 28,781          | 63,233      | (34,452  | ) 52,006                       | (23,225)     | 256,888      | 263,305                    | (6,417)          |
| Insurance  | 256,936         | 419,935     | (162,999 |                                | 1,161        | 1,615,858    | 1,668,501                  | (52,644)         |
| Project expenses   | 2,300           | (45)        | 2.345    | 58.053                         | (55.753)     | 31,821       | 280,440                    | (248,619)        |
|  | (62)            | 330         | (392     | ) (7,372)                      | 7,311        | 27           | (51,193)                   | 51,220           |
| Depreciation and amortization  | (62)<br>395,097 | 386,093     | 9,004    | ) (7,372)<br>(949,034)         | 1,344,131    | 2,398,092    | 1,764,813                  | 633,279          |
| Total operating expenses   | 10,901,976      | 10,290,729  | 611,247  | 7,384,374                      | 3,517,602    | 64,826,277   | 62,217,662                 |                  |
| OPERATING INCOME   | 8,338,456       | 9,099,758   | (761,302 |                                | (3,900,941)  | 46,340,114   | 55,719,757                 | (9,379,643)      |
| NON-OPERATING REVENUES (EXPENSES)<br>Unrealized investment gains (losses)<br>Realized investment gains (losses)<br>Interest expense<br>Federal, state and local grants | 0               | 0           | 0        | ) (45,132)<br>) (577,453)<br>0 | 0            | 0            | 0                          | 0                |
| Total non-operating revenues (expenses)  | (233,777)       | (48,524)    | (185,253 | ) (622,585)                    | 388,808      | (602,618)    | (2,447,919)                | 1,845,301        |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS   |                 |             |          | ) 11,616,811                   |              |              |                            |                  |
| CAPITAL CONTRIBUTIONS<br>Passenger facility charges<br>Federal, state and local grants   | 3,529,600<br>0  | 3,225,592   | 304,008  | 3,351,794<br>0                 | 177,807<br>0 | 20,031,365   | 19,633,005                 | <br>398,360<br>0 |
| Total capital contributions  | 3 529 600       | 3 225 592   | 304 008  |                                | 177 807      | 20 031 365   | 19 633 005                 | 398 360          |
| NET ASSETS   |                 |             |          | 3,351,794                      |              |              |                            |                  |
|  | 11 624 000      | 10.056.006  |          | 14 060 605                     | (2.224.205)  |              | 70 004 042                 | (5.125.001)      |
| INCREASE (DECREASE) IN NET ASSETS  | 11,634,280      | 12,276,826  | (642,547 | ) 14,968,605                   | (3,334,325)  |              |                            | (7,135,981)      |
|  |                 |             |          |                                |              |              |                            |                  |

#### MWAA Corporate Ledger IAD Comparative Income Statement Current Period: Jun-12

Currency: USD Campus=84 (IAD)

| Campus=84 (IAD)  |                              |             |            |                               |              |              |                            |              |
|--|------------------------------|-------------|------------|-------------------------------|--------------|--------------|----------------------------|--------------|
|  | Current Month                | Prior Month | Variance   | Current Month -<br>Prior Year | Variance     | Year-to-Date | Year-to-Date<br>Prior Year | Variance     |
| OPERATING REVENUES   |                              |             |            |                               |              |              |                            |              |
| Concessions  | 11,876,440                   | 11,366,571  | 509,869    | 12,132,315                    | (255,875)    | 65,890,039   | 65,533,776                 | 356,263      |
| Rents  | 17,057,272                   | 17,125,877  | (68,604    |                               | 3,208,201    | 102,449,006  | 83,774,629                 | 18,674,377   |
| Landing fees   | 5,276,284                    | 5,775,991   | (499,707   |                               | (52,701)     | 32,642,934   | 31,277,787                 | 1,365,147    |
|  | 487,673                      | 381,999     | 105,674    |                               | 131,628      | 2,678,671    | 2,909,061                  | (230,390)    |
| Utility sales  |                              |             |            |                               |              |              |                            |              |
| International arrival fees   | 2,241,039                    | 2,406,335   | (165,296   |                               | 167,828      | 11,180,802   | 9,828,656                  | 1,352,146    |
| Passenger conveyance fees  | 522,076                      | 512,304     | 9,773      | 633,009                       | (110,933)    | 3,085,771    | 3,802,309                  | (716,538)    |
| Security fees  | 29,028                       | 29,028      | 0          | 32,806                        | (3,778)      | 162,837      | 196,837                    | (34,000)     |
| Other  | 530,857                      | 494,598     | 36,259     | 32,806<br>404,112             | 126,745      | 2,980,216    | 2,558,350                  | 421,866      |
| Total operating revenues   | 38,020,670                   | 38,092,703  | (72,033    | ) 34,809,554                  | 3,211,116    | 221,070,275  | 199,881,405                | 21,188,871   |
| OPERATING EXPENSES   |                              |             |            |                               |              |              |                            |              |
| Salaries and related benefits  | 7,367,584                    | 7,654,456   | (286,872   |                               | (199,563)    | 44,477,601   | 44,972,056                 | (494,455)    |
| Services   | 7,829,052                    | 5,516,765   | 2,312,287  |                               | 1,608,185    | 42,366,000   | 41,275,361                 | 1,090,639    |
| Materials and supplies   | 832,818                      | 987,497     | (154,679   | ) 1,855,514                   | (1,022,696)  | 5,595,456    | 7,654,771                  | (2,059,315)  |
| Lease and rental expenses  | 226,249                      | 228,597     | (2,348     | ) 219,089                     | 7,160        | 1,364,731    | 1,360,142                  | 4,590        |
| Utilities  | 1,217,868                    | 1,478,532   | (260,665   | ) 1,239,251                   | (21,383)     | 8,961,603    | 8,405,703                  | 555,900      |
| Telecommunication  | 375                          | 379         | (4         |                               | 232          | 4,021        | 222                        | 3,799        |
| Travel   | 31,683                       | 58,896      | (27,212    |                               | (13,952)     | 255,599      | 282,252                    | (26,652)     |
| Insurance  | 256,936                      | 419,935     | (162,999   |                               | (1,619)      | 1,615,858    | 1,667,281                  | (51,424)     |
|  | 9 000                        | 4 997       | 4 003      | 664 496                       | (655,496)    |              | 796,176                    | (755,869)    |
| Non-cash expenses (gains)  | 13 491                       | (3 114)     | 16 606     | (7 372)                       |              | 14,698       | (51,193)                   | 65,891       |
| Depreciation and amortization  | 9,000<br>13,491<br>3,096,820 | 3,165,213   | (68,393    | (7,372)<br>) 17,498,564       |              |              |                            |              |
| Total operating expenses   | 20,881,877                   |             | 1,369,725  | 35,561,889                    | (14,680,013) | 123,561,382  | 140,787,708                | (17,226,326) |
| OPERATING INCOME   |                              |             |            |                               |              |              |                            |              |
| OPERATING INCOME   | 1/,130,/94                   | 10,500,551  | (1,441,/50 | ) (752,335)                   | 17,091,129   | 97,508,895   |                            | 30,415,190   |
| NON-OPERATING REVENUES (EXPENSES)  | 0                            | 0           | 0          | 0                             | 0            | 0            | 0                          | 0            |
| Dealized investment gains (losses)   | (21 604)                     | 164 420     | (176 122   | ) 4 249                       | (25 042)     | 704 943      | 102 746                    | E12 009      |
| Realized investment gains (losses)   | (21,694)                     | 154,439     | (1/0,133   | ) 4,248                       | (25,942)     | /04,843      | 192,740                    | 512,098      |
| Interest expense   | (168,656)                    | (158,665)   | (9,991     | ) (5/7,453)                   | 408,797      | (1,036,804)  | (2,335,737)                | 1,298,932    |
| NON-OPERATING REVENUES (EXPENSES)<br>Unrealized investment gains (losses)<br>Realized investment gains (losses)<br>Interest expense<br>Federal, state and local grants | 0                            | 0           | 0          | 0                             | 0            | 0            | 0                          | 0            |
| Total non-operating revenues (expenses)  | (190,350)                    | (4,226)     | (186,124   | ) (573,205)                   | 382,855      | (331,961)    | (2,142,991)                | 1,811,030    |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS   |                              |             |            | ) (1,325,541)                 |              |              |                            |              |
| CAPITAL CONTRIBUTIONS  |                              |             |            |                               |              |              |                            |              |
| Passenger facility charges   | 3,896,010                    | 5,039,852   | (1,143,842 | ) 3,610,067                   | 285,943      | 23,425,132   | 22,257,611                 | 1,167,521    |
| Federal, state and local grants  | 0                            | 0           | U<br>      | ) 3,610,067<br>0              |              | 0            | 0                          | 0            |
| Total capital contributions  | 3,896,010                    | 5,039,852   | (1,143,842 | ) 3,610,067                   | 285,943      | 23,425,132   | 22,257,611                 | 1,167,521    |
| NET ASSETS   |                              |             |            |                               |              |              |                            |              |
| INCREASE (DECREASE) IN NET ASSETS  | 20,844,453                   |             |            | ) 2,284,526                   |              |              |                            | 41,393,747   |
|  |                              |             |            |                               |              |              |                            |              |

#### MWAA Corporate Ledger Airports Comparative Income Statement Current Period: Jun-12

Currency: USD Campus=82-84 (DCA-IAD)

| Campus=82-84 (DCA-IAD)   | Current Month       | Prior Month    |                   | Current Month -<br>Prior Year   | Variance     | Year-to-Date    | Year-to-Date<br>Prior Year | Variance       |
|--|---------------------|----------------|-------------------|---------------------------------|--------------|-----------------|----------------------------|----------------|
| OPERATING REVENUES   |                     |                |                   |                                 |              |                 |                            |                |
| Concessions  | 19,846,649          | 19,151,937     | 694,712           | 19,775,663                      | 70,985       | 110,009,726     | 112,903,941                | (2,894,215)    |
| Rents  | 24,403,785          | 24,516,118     | (112,333          | ) 21,686,390                    | 2,717,395    | 146,521,664     | 130,564,397                | 15,957,266     |
| Landing fees   | 8,781,285           | 9,610,555      | (829,270          | ) 9,020,069                     | (238, 784)   | 53,132,972      | 52,437,665                 | 695,307        |
| Utility sales  | 645,304             | 541,423        | 103,881           | 529,980                         | 115,324      | 3,767,467       | 4,080,662                  | (313,195)      |
| International arrival fees   | 2,241,039           | 2,406,335      | (165,296          |                                 | 167,828      | 11,180,802      | 9,828,656                  | 1,352,146      |
| Passenger conveyance fees  | 522,076             | 512,304        | 9,773             |                                 | (110,933)    | 3,085,771       | 3,802,309                  | (716,538)      |
| Security fees  | 91,418              | 91,418         | 0                 | 105,709                         | (14,291)     | 510,623         | 642,076                    | (131,453)      |
| Other  | 729,548             | 653,102        | 76,446            | 105,709<br>609,295              | 120,253      | 4,027,641       | 3,559,118                  | 468,523        |
| Total operating revenues   | 57,261,103          | 57,483,190     | (222,088          | ) 54,433,326                    | 2,827,777    | 332,236,667     | 317,818,824                | 14,417,843     |
| OPERATING EXPENSES   |                     |                |                   |                                 |              |                 |                            |                |
| Salaries and related benefits  | 12,435,902          | 13,020,015     | (584,114          |                                 | (203,589)    | 75,271,629      | 75,361,515                 | (89,886)       |
| Services   | 11,489,733          | 8,344,453      | 3,145,279         |                                 | 2,673,617    | 63,405,222      | 61,870,693                 | 1,534,529      |
| Materials and supplies   | 1,312,815           | 1,403,933      | (91,118           |                                 | (2,835)      | 8,482,402       | 9,653,813                  | (1,171,411)    |
| Lease and rental expenses  | 451,230             | 407,063        | 44,167            |                                 | 10,481       | 2,711,821       | 2,639,187                  | 72,634         |
| Utilities  | 2,002,936           | 2,111,682      | (108,746          |                                 | 138,154      | 13,418,558      | 12,434,495                 | 984,063        |
| Telecommunication  | 254                 | 263            | (9                |                                 | 84           | 3,372           | 349                        | 3,024          |
| Travel   | 60,465              | 122,129        | (61,664           |                                 | (37,177)     | 512,487         | 545,556                    | (33,069)       |
| Insurance  | 513,872             | 839,869        | (325,998          |                                 | (459)        | 3,231,715       | 3,335,783                  | (104,068)      |
| Project expenses   | 11,300              | 4,952          | 6,348             | 722,549                         | (711,248)    | 72,127          | 1,076,615                  | (1,004,488)    |
| Non-cash expenses (gains)  | 13,430<br>3,491,917 | (2,784)        | 16,214<br>(59,388 | (14,745)                        | 28,175       | 14,725          | (102,386)                  | 117,111        |
| Depreciation and amortization  |                     |                |                   |                                 |              | 21,263,600      | 36,189,749                 | (14,926,150)   |
| Total operating expenses   | 31,783,853          | 29,802,881     | 1,980,972         | 42,946,264                      | (11,162,411) | 188,387,659     | 203,005,370                | (14,617,711)   |
| OPERATING INCOME   |                     |                |                   | ) 11,487,062                    |              |                 |                            |                |
| NON-OPERATING REVENUES (EXPENSES)<br>Unrealized investment gains (losses)<br>Realized investment gains (losses)<br>Interest expense<br>Federal, state and local grants |                     |                |                   | ) (40,884)<br>) (1,154,907)<br> |              |                 |                            |                |
| Total non-operating revenues (expenses)  | (424.127)           | (52,750)       | (371.377          | ) (1,195,791)                   | 771.663      | (934,579)       | (4, 590, 910)              | 3,656,331      |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS   |                     |                |                   | ) 10,291,271                    |              |                 |                            |                |
| CAPITAL CONTRIBUTIONS  |                     |                |                   |                                 |              |                 |                            |                |
| Passenger facility charges<br>Federal, state and local grants  | 7,425,610<br>0      | 8,265,444<br>0 | (839,834<br>0     | ) 6,961,860<br>0                | 463,750<br>0 | 43,456,497<br>0 | 41,890,616<br>0            | 1,565,881<br>0 |
| Total capital contributions  |                     |                |                   | 6,961,860                       |              |                 |                            |                |
| NET ASSETS   |                     |                |                   |                                 |              |                 |                            |                |
| INCREASE (DECREASE) IN NET ASSETS  | 32,478,733          |                |                   | ) 17,253,131                    |              | 186,370,926     |                            | 34,257,766     |
|  | ================    |                |                   |                                 |              |                 |                            |                |

#### **AVIATION ENTERPRISE FUND**

### **COMPARATIVE ANALYSIS OF REVENUE AND EXPENSES**

**NON-AIRPORTS** 

#### MWAA Corporate Ledger Parking Comparative Income Statement Current Period: Jun-12

| Curre | ncy: USD   |         |          |
|-------|------------|---------|----------|
| Cost  | Center=P31 | (Public | Parking) |

| Cost Center-PSI (Public Parking)         | Current Month | Prior Month   | Variance | Current Month -<br>Prior Year | Variance  | Year-to-Date | Year-to-Date<br>Prior Year | Variance    |
|--|---------------|---------------|----------|-------------------------------|-----------|--------------|----------------------------|-------------|
| OPERATING REVENUES<br>Concessions        | 9,292,930     | 9,641,654     | (348,725 | 5) 7,382,903                  | 1,910,026 | 53,783,503   | 53,740,130                 | 43,374      |
| Rents                                    | 9,292,930     | (4,000)       | 4,000    |                               | (1,000)   | 33,783,303   | 6,000                      | (6,000)     |
| Other                                    | 3,057         | 81            | 2,975    |                               | 3,057     | 3,495        | 0                          | 3,495       |
| Total operating revenues                 | 9,295,986     | 9,637,736     | (341,750 | ) 7,383,903                   | 1,912,083 | 53,786,999   | 53,746,130                 | 40,869      |
| OPERATING EXPENSES                       |               |               |          |                               |           |              |                            |             |
| Salaries and related benefits            | 51,482        | 65,755        | (14,273  |                               | 14,308    | 304,823      | 293,297                    | 11,526      |
| Services                                 | 2,345,965     | 3,141,642     | (795,677 |                               | (168,651) | 14,986,776   | 14,703,231                 | 283,545     |
| Materials and supplies                   | 191,979       | 57,988        | 133,991  |                               | 379,060   | 848,126      | 326,915                    | 521,211     |
| Lease and rental expenses                | 0             | 0             | C        | •                             | 0         | 0            | 0                          | 0           |
| Utilities                                | 25,532        | 22,841        | 2,690    | 35,140                        | (9,608)   | 130,810      | 200,584                    | (69,774)    |
| Telecommunication                        | 0             | 0             | (        | 0                             | 0         | 0            | 0                          | 0           |
| Travel                                   | 0             | 0             | (        | 0                             | 0         | 0            | 0                          | 0           |
| Insurance                                | U             | 0             | (        | 0                             | 0         | U            | U                          | U           |
| Project expenses                         | U             | 0             | L.       | 0                             | U         | U            | U                          | 0           |
| Non-cash expenses (gains)                | U             | 0             | L.       | (610.020)                     | 610 020   | U            | (610,020)                  | 610.020     |
| Depreciation and amortization            | 0             | 0             | ر<br>    | (619,930)                     | 619,930   | 0            | (619,930)                  | 619,930     |
| Total operating expenses                 | 2,614,957     | 3,288,226     | (673,268 | 3) 1,779,918                  | 835,039   | 16,270,534   | 14,904,096                 | 1,366,437   |
| OPERATING INCOME                         | 6,681,029     | 6,349,510     | 331,519  | 5,603,985                     | 1,077,044 | 37,516,465   | 38,842,033                 | (1,325,569) |
| NON-OPERATING REVENUES (EXPENSES)        |               |               |          |                               |           |              |                            |             |
| Unrealized investment gains (losses)     | 0             | 0             | C        | 0 0                           | 0         | 0            | 0                          | 0           |
| Interest expense                         | 0             | 0             | C        | 0 0                           | 0         | 0            | 0                          | 0           |
| Federal, state and local grants          | 0             | 0             | C        | 0                             | 0         | 0            | 0                          | 0           |
| Total non-operating revenues (expenses)  | 0             | 0             | C        | 0                             | 0         | 0            | 0                          | 0           |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS | 6,681,029     | 6,349,510     | 331,519  | 5,603,985                     | 1,077,044 | 37,516,465   | 38,842,033                 | (1,325,569) |
| CAPITAL CONTRIBUTIONS                    |               |               |          |                               |           |              |                            |             |
| Federal, state and local grants          | 0             | 0             | C        | 0                             | 0         | 0            | 0                          | 0           |
| Total capital contributions              | 0             | 0             | C        | 0 0                           | 0         | 0            | 0                          | 0           |
| INCREASE (DECREASE) IN NET ASSETS        | 6,681,029     | 6,349,510     | 331,519  |                               | 1,077,044 | 37,516,465   | 38,842,033                 | (1,325,569) |
|  |               | ============= |          |                               |           |              |                            |             |

#### MWAA Corporate Ledger Telecommunications Comparative Income Statement Current Period: Jun-12

Currency: USD

|  | Current Month | Prior Month |           | urrent Month -<br>Prior Year | Variance  | Year-to-Date | Year-to-Date<br>Prior Year | Variance |
|--|---------------|-------------|-----------|------------------------------|-----------|--------------|----------------------------|----------|
| OPERATING REVENUES<br>Utility sales                        | 303,025       | 305,250     | (2,224)   | 316,342                      | (13,316)  | 1,855,009    | 1,998,411                  | (143,402 |
| OULILLY SALES  | 303,025       | 505,250     | (2,224)   | 510,542                      | (13,310)  | 1,055,009    | 1,990,411                  | (143,402 |
| Total operating revenues                                   | 303,025       | 305,250     | (2,224)   | 316,342                      | (13,316)  | 1,855,009    | 1,998,411                  | (143,402 |
| OPERATING EXPENSES   |               |             |           |                              |           |              |                            |          |
| Salaries and related benefits                              | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Services   | 2,778         | 1,445       | 1,333     | 0                            | 2,778     | 6,920        | (23,480)                   | 30,400   |
| Materials and supplies                                     | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Lease and rental expenses                                  | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Utilities  | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Telecommunication  | 535,828       | 389,481     | 146,347   | 333,071                      | 202,758   | 2,606,402    | 2,134,894                  | 471,508  |
| Travel   | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Insurance  | U             | U           | 0         | 0                            | 0         | U            | 0                          | 0        |
| Project expenses   | U             | U           | U         | (4)                          | 4         | U            | (23)                       | 23       |
| Non-cash expenses (gains)<br>Depreciation and amortization | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| -  |               |             |           |                              |           |              |                            |          |
| Total operating expenses                                   | 538,606       | 390,926     | 147,680   | 333,067                      | 205,539   | 2,613,323    | 2,111,391                  | 501,931  |
| OPERATING INCOME   | (235,580)     | (85,676)    | (149,904) | (16,725)                     | (218,855) | (758,314)    | (112,981)                  | (645,333 |
| NON-OPERATING REVENUES (EXPENSES)                          |               |             |           |                              |           |              |                            |          |
| Unrealized investment gains (losses)                       | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Interest expense   | U             | U           | 0         | U                            | 0         | U            | U                          | 0        |
| Federal, state and local grants                            | 0             | U<br>       | U<br>     | U<br>                        | U         | U<br>        | 0                          | U<br>U   |
| Total non-operating revenues (expenses)                    | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS                   | (235,580)     |             | (149,904) | (16,725)                     | (218,855) | (758,314)    | (112,981)                  | (645,333 |
| CAPITAL CONTRIBUTIONS                                      |               |             |           |                              |           |              |                            |          |
| Federal, state and local grants                            | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| Total capital contributions                                | 0             | 0           | 0         | 0                            | 0         | 0            | 0                          | 0        |
| INCREASE (DECREASE) IN NET ASSETS                          | (235,580)     | (85,676)    | (149,904) | (16,725)                     | (218,855) | (758,314)    | (112,981)                  | (645,333 |

Date: 09-JUL-12 13:47:30 Page: 1

## MWAA Corporate Ledger FAA Air Traffic Control Tower Comparative Income Statement Current Period: Jun-12

Currency: USD Fund=10 (O&M - Aviation Operations and Maintenance Program), Funding Source=70084 (Dulles Air Traffic Control Tower)

| Fund-10 (our Aviation operations and Maine | Current Month     | Prior Month       | Variance   | Current Month -<br>Prior Year | Variance     | Year-to-Date        | Year-to-Date<br>Prior Year | Variance         |
|--|-------------------|-------------------|------------|-------------------------------|--------------|---------------------|----------------------------|------------------|
| OPERATING REVENUES                         |                   |                   |            |                               |              |                     |                            | 4 150            |
| Rents<br>Utility sales                     | 292,360<br>16,370 | 292,360<br>14,563 | 0<br>1,807 |                               | 693<br>1,621 | 1,754,160<br>94,431 | 1,750,002<br>101,981       | 4,158<br>(7,550) |
| Utility sales                              |                   | 14,503            |            |                               |              |                     |                            | (7,550)          |
| Total operating revenues                   | 308,730           | 306,923           | 1,807      |                               | 2,314        | 1,848,591           | 1,851,983                  | (3,392)          |
| OPERATING EXPENSES                         |                   |                   |            |                               |              |                     |                            |                  |
| Salaries and related benefits              | 3,984             | 1,216             | 2,768      | 5,264                         | (1,280)      | 21,667              | 32,276                     | (10,609)         |
| Services                                   | 11,941            | 8,539             | 3,402      | 75                            | 11,866       | 53,849              | 48,244                     | 5,605            |
| Materials and supplies                     | 0                 | 23                | (23        | ) 0                           | 0            | 453                 | 2,395                      | (1,942)          |
| Lease and rental expenses                  | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Utilities                                  | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Telecommunication                          | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Travel                                     | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Insurance                                  | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 13,900                     | (13,900)         |
| Project expenses                           | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Non-cash expenses (gains)                  | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Depreciation and amortization              | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Total operating expenses                   | 15,925            | 9,778             | 6,147      |                               | 10,586       | 75,970              | 96,815                     | (20,845)         |
| OPERATING INCOME                           | 292,806           | 297,145           | (4,340     | ) 301,077                     | (8,272)      | 1,772,621           | 1,755,168                  | 17,453           |
| NON-OPERATING REVENUES (EXPENSES)          |                   |                   |            |                               |              |                     |                            |                  |
| Unrealized investment gains (losses)       | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Realized investment gains (losses)         | 0                 | 53                | (53        | ) 53                          | (53)         | 263                 | 320                        | (57)             |
| Interest expense                           | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Federal, state and local grants            | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| Total non-operating revenues (expenses)    | 0                 | 53                | (53        |                               |              |                     | 320                        | (57)             |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS   | 292,806           | 297,199           | (4,393     | ) 301,130                     | (8,325)      | 1,772,885           | 1,755,488                  | 17,397           |
| CAPITAL CONTRIBUTIONS                      |                   |                   |            |                               |              |                     |                            |                  |
| Federal, state and local grants            | 0                 | 0                 | 0          | 0                             |              | 0                   | 0                          | 0                |
| Total capital contributions                | 0                 | 0                 | 0          | 0                             | 0            | 0                   | 0                          | 0                |
| INCREASE (DECREASE) IN NET ASSETS          | 292,806           | 297,199           | (4,393     | ) 301,130                     | (8,325)      | 1,772,885           | 1,755,488                  | 17,397           |
|  |                   |                   |            |                               |              |                     |                            |                  |

#### MWAA Corporate Ledger 45025 Aviation Drive Comparative Income Statement Current Period: Jun-12

Currency: USD

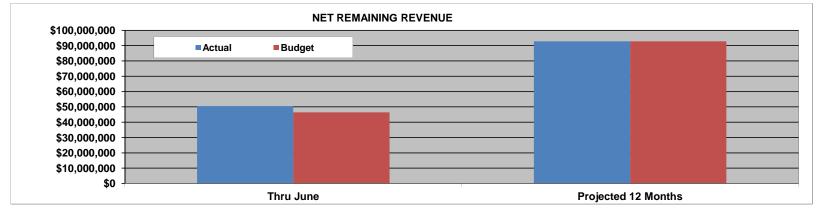
| Fund=10 (O&M - Aviation Operations and Mainte |           | Prior Month |             | rrent Month -<br>Prior Year | Variance | Year-to-Date | Year-to-Date<br>Prior Year | Variance |
|---|-----------|-------------|-------------|-----------------------------|----------|--------------|----------------------------|----------|
| OPERATING REVENUES                            |           |             |             |                             |          |              |                            |          |
| Rents   | (1,915)   | 79,454      | (81,369)    | 77,121                      | (79,035) | 395,355      | 467,844                    | (72,489  |
| Utility sales                                 | 2,268     | 952         | 1,316       | 913                         | 1,356    | 7,210        | 5,665                      | 1,546    |
| Total operating revenues                      | 354       | 80,406      | (80,053)    | 78,033                      | (77,680) | 402,566      | 473,509                    | (70,943  |
| OPERATING EXPENSES                            |           |             |             |                             |          |              |                            |          |
| Salaries and related benefits                 | 7,717     | 5,830       | 1,888       | 20,959                      | (13,241) | 42,610       | 68,092                     | (25,482  |
| Services                                      | 27,206    | 38,096      | (10,890)    | 3,312                       | 23,894   | 150,384      | 158,226                    | (7,842   |
| Materials and supplies                        | 340       | 340         | 0           | 0                           | 340      | (1,895)      | 13,747                     | (15,642  |
| Lease and rental expenses                     | 0         | 0           | 0           | 0<br>15.536                 | 0        | 0            | 0                          | 0        |
| Utilities<br>Telecommunication                | 13,759    | 12,376      | 1,384       | 15,536                      | (1,777)  | 67,978<br>16 | 124,036                    | (56,058  |
| Travel  | 0         | 5           | (5)         | 0                           | 0        | 10           | 0                          | 10       |
| Insurance                                     | 0         | 0           | 0           | 0                           | 0        | 0            | 0                          | 0        |
| Project expenses                              | 0         | Ű           | 0           | Ű                           | 0        | Ũ            | 0                          | 0        |
| Non-cash expenses (gains)                     | 0         | 0           | ő           | 0                           | 0        | 0            | 0                          | 0        |
| Depreciation and amortization                 | 52,575    | 52,575      | 0           |                             |          | 315,449      |                            | (2,277   |
| Total operating expenses                      | 101,598   | 109,221     | (7,624)     | 92,942                      | 8,656    | 574,542      | 681,827                    | (107,285 |
| OPERATING INCOME                              | (101,244) | (28,815)    | (72,429)    | (14,909)                    | (86,335) | (171,976)    | (208,318)                  | 36,342   |
| NON-OPERATING REVENUES (EXPENSES)             |           |             |             |                             |          |              |                            |          |
| Unrealized investment gains (losses)          | 0         | 0           | 0<br>0<br>0 |                             | 0        |              | 0<br>(287,231)             | 0        |
| Interest expense                              | (45,631)  | (45,631)    | 0           | (47,733)                    | 2,102    | (273,786)    | (287,231)                  | 13,444   |
| Federal, state and local grants               | U<br>     | U<br>       | U<br>       | U<br>                       | U        | U<br>        | U<br>                      | U        |
| Total non-operating revenues (expenses)       | (45,631)  | (45,631)    | 0           | (47,733)                    | 2,102    | (273,786)    | (287,231)                  | 13,444   |
| GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS      | (146,875) |             |             |                             |          |              |                            |          |
| CAPITAL CONTRIBUTIONS                         |           |             |             |                             |          |              |                            |          |
| Federal, state and local grants               | 0         |             | 0           |                             | 0        | 0            |                            | 0        |
| Total capital contributions                   | 0         | 0           | 0           | 0                           | 0        | 0            | 0                          | 0        |
| INCREASE (DECREASE) IN NET ASSETS             | (146.875) |             | (72,429)    |                             |          |              |                            | 49.786   |

### **AVIATION ENTERPRISE FUND**

## **NET REMAINING REVENUE**

#### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY THE AIRPORTS NET REMAINING REVENUE (ESTIMATED) ESTIMATE VS BUDGET AS OF JUNE 30, 2012

|                                  |               | CY 2012 BUDGET |               | BUDGET        | ESTIMATED      |  |
|----------------------------------|---------------|----------------|---------------|---------------|----------------|--|
|                                  | NATIONAL      | DULLES         | TOTAL         | TO DATE       | 2012           |  |
| TOTAL REVENUES W/ TRANSFERS      | \$227,150,000 | \$ 500,606,000 | \$727,756,000 | \$363,878,000 | \$ 348,901,577 | Coverage In Total                      |
| O & M EXPENSES LESS DEPRECIATION | 132,823,000   | 199,517,000    | 332,340,000   | 166,170,000   | 150,690,025    | 206,852,715 /<br>155,736,446 =<br>1.33 |
| NET OPERATING REVENUES           | 94,327,000    | 301,089,000    | 395,416,000   | 197,708,000   | 198,211,552    | 1.00                                   |
|                                  |               |                |               |               |                | Coverage at DCA<br>1.37                |
| DEBT SERVICE                     | (75,531,000)  | (245,786,000)  | (321,317,000) | (160,658,500) | (155,736,446)  |  |
| O & M RESERVE                    | (491,000)     | (747,000)      | (1,238,000)   | (619,000)     | (619,000)      | Coverage at IAD<br>1.31                |
| INTEREST INCOME                  | 3,213,000     | 16,681,000     | 19,894,000    | 9,947,000     | 8,641,163      |  |
| NET REMAINING REVENUES           | \$ 21,518,000 | \$ 71,237,000  | \$ 92,755,000 | \$ 46,377,500 | \$ 50,497,269  |  |

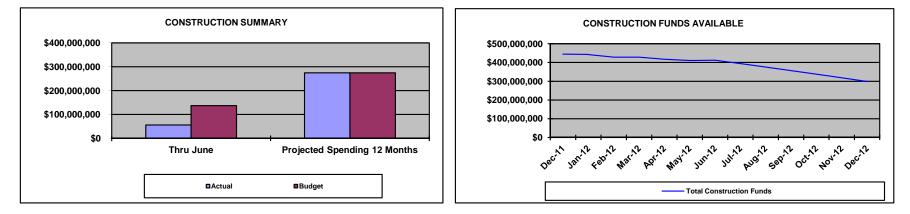


At the end of June, the estimated Net Remaining Revenue (NRR) is \$50,497,269. At 50.0% year-to-date, the Airports Authority has earned 54.4% of the budgeted NRR.

### **AVIATION ENTERPRISE FUND**

**CASH REPORTS** 

#### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY CONSTRUCTION SUMMARY - AVIATION ENTERPRISE FUND PERIOD ENDED 06/30/2012



#### NOTE: 50.0% OF THE YEAR COMPLETED

The year-to-date construction spending is at \$56.4 million. The 2012 budget for Capital Construction Program expenditures totals \$274.7 million.

Short-Term Liquidity Forecast: As of June 30, 2012 the Authority had \$412.6 million available in construction funds, which includes \$232.5 million on the shelf in Commercial Paper Series 1 fund. Of the funds on hand as of the end of June, \$54.5 million were PFC and Grant recycled funds. PFC and Grant recycled funds are available for the same purpose as AMT bond funds. Included in the funds on hand as of June 30 were \$8.1 million of non-AMT bond funds, the majority of which is from the 2010A and 2010D debt issuance.

#### **AVIATION ENTERPRISE FUND**

### **RECEIVABLE AND BILLING REPORTS**

#### Metropolitan Washington Airports Authority Analysis of Delinquent Accounts Receivable As of June 30, 2012

Delinquent accounts receivables invoices over 30 days past due date for Ronald Reagan Washington National Airport as of June 30, 2012 total \$982,108. Delinquent accounts receivables decreased by a net amount of \$65,279 (-6.2%) during the month. The composition of the June delinquent balances, net of remittances that have been received but not yet applied against the customer's balance, and its comparison to the prior month's balances are as follows:

| RONALD REAGAN WASHINGTON<br>NATIONAL AIRPORT | INVOICES OVER<br>30 DAYS PAST<br>DUE AS OF JUNE<br>30, 2012 |           | CREDITS ON |         | NET<br>DELINQUENT<br>BALANCE AS OF<br>JUNE 30, 2012 |         | NET BALANCE<br>AS OF MAY 31,<br>2012 |           | CHANGE IN<br>BALANCE |           | PERCENTAGE<br>CHANGE |
|--|---|-----------|------------|---------|---|---------|--------------------------------------|-----------|----------------------|-----------|----------------------|
| Account Balances >= \$2,500                  |   |           |            |         |   |         |                                      |           |                      |           |                      |
| Airline                                      | \$  | 460,135   | \$         | 298,612 | \$  | 357,473 | \$                                   | 141,296   | \$                   | 216,177   | 153.0%               |
| Non-Airline                                  |   | 7,643     |            | -       |   | 7,643   |                                      | 7,249     |                      | 394       | 5.4%                 |
| Government                                   |   | 34,929    |            | 3,697   |   | 31,824  |                                      | 288,270   |                      | (256,446) | -89.0%               |
| Telecommunications                           |   | 36,633    |            | _       |   | 36,633  |                                      | 35,060    |                      | 1,573     | 4.5%                 |
| Other  |   | N/A       |            | N/A     |   | N/A     |                                      | N/A       |                      | N/A       | N/A                  |
| Bankruptcies                                 |   | 566,009   |            | 17,473  |   | 548,535 |                                      | 575,512   |                      | (26,977)  | -4.7%                |
| Total  | \$  | 1,105,349 | \$         | 319,782 | \$  | 982,108 | \$                                   | 1,047,387 | \$                   | (65,279)  | -6.2%                |

Items of interest with respect to accounts receivable during June include the following:

- The increase in airlines is primarily because of delinquent rent and signatory passenger fee invoices of \$141,552 for JetBlue Airlines and American Airlines for \$56,158 for delinquent bulk quarterly parking invoices.
- Westfield Concession Management has the largest non-airline delinquent balance of \$7,643.
- The governments balance decreased by \$256,446 with payments from TSA.
- Telecommunications balance increased by \$1,573. TSA has the largest delinquent balance of \$21,974.
- Bankruptcies decreased due to post-petition payments from American Airlines.

N/A – Not Available

Metropolitan Washington Airports Authority Analysis of Delinquent Accounts Receivable As of June 30, 2012

Delinquent accounts receivables invoices over 30 days past due date for Washington Dulles International Airport as of June 30, 2012 total \$3,215,647. Delinquent accounts increased by a net amount of \$42,500 (1.3%) during the month. The composition of the June delinquent month-end balances, net of remittances that have been received but not yet applied against the customer's balance, and its comparison to the prior month's balances are as follows:

| WASHINGTON DULLES<br>INTERNATIONAL AIRPORT | INVOICES OVER 30<br>DAYS PAST DUE AS<br>OF JUNE 30, 2012 |           | CREDITS ON<br>ACCOUNT AS OF<br>JUNE 30, 2012 |         | NET DELINQUENT<br>BALANCE AS Of<br>JUNE 30, 2012 |           | NET BALANCE AS<br>OF MAY 31, 2012 |           | CHANGE IN<br>BALANCE |           | PERCENTAGE<br>CHANGE |  |
|--|--|-----------|--|---------|--|-----------|-----------------------------------|-----------|----------------------|-----------|----------------------|--|
| Account Balances >= \$2,500                |  |           |  |         |  |           |                                   |           |                      |           |                      |  |
| Airline                                    | \$   | 2,213,573 | \$   | 392,988 | \$   | 2,005,167 | \$                                | 1,646,634 | \$                   | 358,533   | 21.8%                |  |
| Non-Airline                                |  | 47,917    |  | 26,641  |  | 28,297    |                                   | 100,498   |                      | (72,201)  | -71.8%               |  |
| Government                                 |  | 146,858   |  | 3,407   |  | 146,517   |                                   | 121,337   |                      | 25,180    | 20.8%                |  |
| Telecommunications                         |  | 36,576    |  | 45      |  | 36,530    |                                   | 28,042    |                      | 8,488     | 30.3%                |  |
| Other                                      |  | N/A       |  | N/A     |  | N/A       |                                   | N/A       |                      | N/A       | 0.0%                 |  |
| Bankruptcies                               |  | 1,001,012 |  | 2,198   |  | 999,136   |                                   | 1,276,636 |                      | (277,500) | -21.7%               |  |
| Total                                      | \$   | 3,445,936 | \$   | 425,279 | \$   | 3,215,647 | \$                                | 3,173,147 | \$                   | 42,500    | 1.3%                 |  |

Items of interest with respect to accounts receivable during the month of June include the following:

- Airlines increased \$358,533. United Airlines and its affiliated airlines had the largest delinquent balance of \$1,695,012 primarily for landing fees, gate charges and rent invoices.
- Non Airlines decreased \$72,201 with payments from Swissport USA, Inc.
- Transportation Security Administration has the largest governmental delinquent balance of \$144,818.
- Telecom delinquent accounts increased by \$8,488. Mesa Air Group has the largest delinquent balance of \$11,758.
- Bankruptcies decreased due to post-petition payments from American Airlines.

N/A – Not Available