



**Recommendation to the
Board of Directors
For
Specialized Electronic Systems (SES)
Operation and Maintenance Services
at Washington Dulles International Airport**

March 2013

ACTION REQUESTED

The Business Administration Committee approved and recommends that the Board of Directors award the Specialized Electronic Systems (SES) contract at Dulles International to International Display Systems (IDS), Inc., effective July 1, 2013.

BACKGROUND

- In May 2012, a pre-solicitation paper outlining this contract solicitation was presented to, and approved by, the Business Administration Committee.
- Three proposals were received and evaluated. IDS received the most positive technical and pricing scores.
- The term for this contract consists of a two-year base period with three one-year option periods. The total amount for the five-year period is \$5,729,620.
- Local Disadvantaged Business Enterprise (LDBE) participation requirement is 25 percent.

BACKGROUND

The SES contract requires support services 24 hours a day, 365 days a year for the following systems:

- Flight and Baggage Information Screens
- Common Use Passenger Ticketing System
- International Arrivals Building (IAB) Passport Control Signage
- Ticket Counter Signage System
- 'Welcome To Virginia' Video Display System
- TSA Security Information Monitors at Security Checkpoints
- Electronic Visual Messaging/Wayfinding Signage

RECOMMENDATION

The Business Administration Committee approved and recommends that the Board of Directors award the Specialized Electronic Systems (SES) contract at Dulles International to International Display Systems (IDS), Inc., effective July 1, 2013.

Proposed Resolution

Selecting a Firm to Provide
Specialized Electronic Systems Operation and Maintenance Services
at
Dulles International

WHEREAS, The Business Administration Committee in May 2012 concurred in the pre-solicitation report for the procurement of specialized electronic systems operation and maintenance services at Dulles International;

WHEREAS, An Evaluation Committee has reviewed the competing proposals and has recommended the award to International Display Systems, Inc. of Dayton, Ohio;

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its February 20, 2013 meeting; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a two-year contract, with three one-year extension options, with International Display Systems, Inc., consistent with the terms presented to the Business Administration Committee at its February 20, 2013 meeting.

*Recommended by the Business Administration Committee on February 20, 2013
For Consideration by the Board of Directors on March 20, 2013*