

**Small Business
Contracting Summary
as of July 31, 2012**

September 2012

Background

- The Offices of Business Administration and Information Technology continue to adapt the ERP system for reporting and analyzing small business participation achievement in Airports Authority contracts.
- In the interim, Equal Opportunity Programs staff has manually compiled the available data since the implementation of ERP (July 1, 2011) and reviewed the LDBE and DBE participation in:
 - The 15 largest construction contracts
 - The 15 largest goods and services contracts
 - The 3 Dulles Corridor Metrorail contracts



Aggregate Achievement

- The Largest 15 Construction Contracts (2011 – 2015):

LDBE

– Aggregate Contract Award Amount	\$123M	(100%)
– Aggregate LDBE Award Amount	\$33.7M	(27%)
– Actual LDBE Payments	\$8.2M	(7%)
– Aggregate Contract Payment Amount	\$21.9M	(18%)

DBE

– Aggregate Contract Award Amount	\$7M	(100%)
– Aggregate DBE Award Amount	\$1.9M	(27%)
– Actual DBE Payments	\$1M	(14%)
– Aggregate Contract Payment Amount	\$5M	(68%)



Aggregate Achievement

- The Largest 15 Goods and Services Contracts (2011 – 2015):
 - Aggregate Contract Award Amount \$84M (100%)
 - Aggregate LDBE Award Amount \$43.6M (52%)
 - Actual LDBE Payments \$10.9M (13%)
 - Aggregate Contract Payment Amount \$26.2M (31%)



Aggregate Achievement

- The 3 Dulles Corridor Metrorail Contracts (2011 – 2015):
 - Aggregate Contract Award Amount \$2.1B (100%)
 - Aggregate DBE Award Amount \$292.4M (13%)
 - Actual DBE Payments \$201.5M (9%)
 - Aggregate Contract Payment Amount \$1.7B (79%)

*Additional contract detail is in Board packet.

SMALL BUSINESS CONTRACTING ACTIVITY

as of July 31, 2012

CONTRACT #	DESCRIPTION	CONTRACT AWARD AMOUNT	CONTRACT PAYMENT AMOUNT	% OF CONTRACT PAID	L/DBE AWARD %	L/DBE AWARD AMOUNT	ACTUAL L/DBE PAYMENTS	L/DBE % PAID to CONTRACT AWARD
LDBE	CONSTRUCTION CONTRACTS							
1-11-C165	EAST/WEST BAG BASEMENT EDS BAG SCREENING	\$96,548,146	\$5,598,588	5.80%	20.00%	\$19,309,629	\$221,142	0.23%
1-11-C225	CONCOURSE C/D REHAB. - RESTROOMS & SWITCHBACKS	\$3,508,488	\$1,413,484	40.29%	100.00%	\$3,508,488	\$1,413,484	40.29%
1-11-C198	TAXILANE E REHABILITATION	\$2,985,223	\$2,784,537	93.28%	98.13%	\$2,929,277	\$2,254,965	75.54%
7-10-C026	REPLACE TOLL ROAD CONTROL CABINETS	\$2,951,207	\$2,040,700	69.15%	0.00%	\$0	\$0	0.00%
7-12-C002	MAINTAIN TOLL COLLECTION SYSTEMS, ON-CALL	\$2,950,000	\$1,411,010	47.83%	0.00%	\$0	\$0	0.00%
1-11-C217	CONCOURSE C/D PASSENGER BOARDING BRIDGE IMPROVEMENTS	\$2,814,883	\$1,901,927	67.57%	25.00%	\$703,721	\$589,986	20.96%
7-11-C019	WEST-BOUND LANE PAVEMENT REPAIRS	\$2,586,859	\$1,015,698	39.26%	25.00%	\$646,715	\$0	0.00%
1-11-C138	PRE-SECURITY RESTROOM RENOVATIONS, TERMINAL B/C	\$2,290,694	\$1,542,819	67.35%	100.00%	\$2,290,694	\$1,542,819	67.35%
1-12-C043	RIVER RESCUE BOATHOUSE NORTH FACILITY	\$1,785,923	\$16,065	0.90%	100.00%	\$1,785,923	\$16,065	0.90%
7-12-C003	REPAIRS OF SELECTED EXISTING SOUNDWALLS	\$1,504,439	\$1,285,985	85.48%	25.00%	\$376,110	\$232,390	15.45%
1-11-C205	INTERNATIONAL ARRIVALS BUILDING RENOVATION, PHASE IV LITE	\$1,495,932	\$1,495,932	100.00%	40.00%	\$598,373	\$598,373	40.00%
1-11-C130	GLYCOL RUNOFF ENHANCEMENTS	\$1,345,246	\$1,344,337	99.93%	100.00%	\$1,345,246	\$1,344,337	99.93%
1-11-C148	AIRSIDE PAVEMENT REPAIRS, ON-CALL	\$800,000	\$73,565	9.20%	25.00%	\$200,000	\$20,506	2.56%
	TOTALS	\$123,567,041	\$21,924,646	17.74%	27.27%	\$33,694,176	\$8,234,067	6.66%
DBE	CONSTRUCTION CONTRACTS							
1-11-C010	DESIGN RUNWAY 4-22 & 15-33 RSA ENHANCEMENTS	\$3,697,175	\$2,666,557	72.12%	28.29%	\$1,045,787	\$620,938	16.79%
1-11-C201	ALSF-2 CONSTRUCTION FOR RUNWAY 1-19	\$3,670,372	\$2,353,078	64.11%	25.00%	\$917,593	\$408,048	11.12%
	TOTALS	\$7,367,547	\$5,019,636	68.13%	26.65%	\$1,963,380	\$1,028,986	13.97%
LDBE	SERVICES CONTRACTS							
1-11-C007	CUSTODIAL SERVICES	\$29,477,798	\$8,748,490	29.68%	100.00%	\$29,477,798	\$8,748,490	29.68%
1-11-C044	PROPERTY INSURANCE - OPERATIONAL	\$18,414,000	\$3,755,358	20.39%	20.00%	\$3,682,800	\$3,000	0.02%
1-11-C048	CASUALTY INSURANCE - OCWIP	\$8,800,000	\$38,473	0.44%	20.00%	\$1,760,000	\$0	0.00%
7-11-C008	CASUALTY INSURANCE	\$5,500,000	\$490,550	8.92%	20.00%	\$1,100,000	\$0	0.00%
1-12-C116	12 PARKING SHUTTLE BUSES	\$5,028,356	\$4,190,296	83.33%	0.00%	\$0	\$0	0.00%
1-12-C102	7 PARKING SHUTTLE BUSES	\$3,033,496	\$3,033,496	100.00%	0.00%	\$0	\$0	0.00%
1-11-C053	LANDSCAPE MAINT. & SIDEWALK SNOW REMOVAL SERVICES	\$2,911,332	\$659,026	22.64%	100.00%	\$2,911,332	\$659,026	22.64%
1-11-C169	MAINTAIN ELEVATORS, ESCALATORS & MOVING WALKWAYS	\$2,555,000	\$1,451,088	56.79%	20.00%	\$511,000	\$229,925	9.00%
1-11-C172	HIGH-SPEED SNOW REMOVAL TRUCKS	\$2,265,147	\$2,265,147	100.00%	0.00%	\$0	\$0	0.00%
1-12-C015	PRCS HARDWARE MAINTENANCE	\$1,035,654	\$171,384	16.55%	25.00%	\$258,914	\$42,826	4.14%
7-11-C007	PROPERTY INSURANCE	\$990,000	\$186,861	18.87%	20.00%	\$198,000	\$0	0.00%
7-11-C023	LANDSCAPE MAINTENANCE SERVICES	\$989,954	\$281,100	28.40%	100.00%	\$989,954	\$281,100	28.40%
1-12-C004	REFUSE REMOVAL & RECYCLING SERVICES	\$960,814	\$204,305	21.26%	100.00%	\$960,814	\$204,305	21.26%
1-11-C066	MAINTAIN HIGH TEMPERATURE HOT WATER GENERATORS & BOILER	\$868,764	\$435,885	50.17%	100.00%	\$868,764	\$435,885	50.17%
1-11-C030	EQUAL OPPORTUNITY PROGRAMS SUPPORT SERVICES	\$846,054	\$339,986	40.18%	100.00%	\$846,054	\$339,986	40.18%
	TOTALS	\$83,676,368	\$26,251,445	31.37%	52.06%	\$43,565,430	\$10,944,542	13.08%
DBE	DULLES CORRIDOR METRORAIL PROJECT							
8-07-C004	METRORAIL EXTENSION - DESIGN-BUILD CONTRACT	\$1,965,739,474	\$1,579,956,820	80.37%	13%	\$262,708,513	\$179,585,370	9.10%
8-07-C001	PROGRAM MANAGEMENT - DULLES RAIL	\$184,000,000	\$109,419,000	59.47%	15%	\$27,600,000	\$20,284,700	11.02%
8-09-C005	SPECIAL INSPECTION SERVICES	\$8,520,190	\$7,028,200	82.49%	25%	\$2,130,048	\$1,648,500	19.35%
	TOTALS	\$2,158,259,664	\$1,696,404,020	78.60%	13%	\$292,438,561	\$201,518,570	9.34%