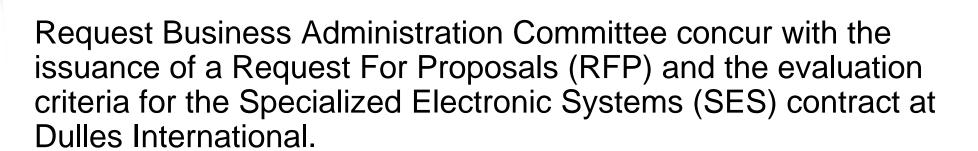


Pre-Solicitation Paper to the Business Administration Committee For

Specialized Electronic Systems Operation and Maintenance Services at Washington Dulles International Airport

May 2012







The SES contract requires support services 24 hours a day, 365 days a year for the following systems:

- Flight and Baggage Information Boards
- Common Use Passenger Ticketing System
- International Arrivals Building (IAB) Passport Control Signage
- Ticket Counter Signage System
- Welcome To Virginia Video Display System
- TSA Security Information Monitors at Security Checkpoints
- Electronic Visual Messaging/Wayfinding Signage



The incumbent is ARINC, Inc. of Annapolis, MD. The current contract expires on June 30, 2013.

The proposed solicitation will be for a two-year base period with three one-year option periods.

This solicitation will include a 25 percent LDBE participation requirement.

The five-year cost is projected to be approximately \$5 million.



The Specialized Electronic Systems (SES) Contract evaluation criteria are as follows:

- Price
- Management Plan
- Understanding the Requirement
- Experience and Qualifications of the Firm



