



**Pre-Solicitation Paper to the
Business Administration Committee
For
Specialized Electronic Systems Operation
and Maintenance Services
at Washington Dulles International Airport**

May 2012

Request Business Administration Committee concur with the issuance of a Request For Proposals (RFP) and the evaluation criteria for the Specialized Electronic Systems (SES) contract at Dulles International.

The SES contract requires support services 24 hours a day, 365 days a year for the following systems:

- Flight and Baggage Information Boards
- Common Use Passenger Ticketing System
- International Arrivals Building (IAB) Passport Control Signage
- Ticket Counter Signage System
- Welcome To Virginia Video Display System
- TSA Security Information Monitors at Security Checkpoints
- Electronic Visual Messaging/Wayfinding Signage

The incumbent is ARINC, Inc. of Annapolis, MD. The current contract expires on June 30, 2013.

The proposed solicitation will be for a two-year base period with three one-year option periods.

This solicitation will include a 25 percent LDBE participation requirement.

The five-year cost is projected to be approximately \$5 million.

The Specialized Electronic Systems (SES) Contract evaluation criteria are as follows:

- Price
- Management Plan
- Understanding the Requirement
- Experience and Qualifications of the Firm

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