



**Recommendation Paper to the
Business Administration Committee
To Award an Airside Snow Removal
and Ice Control Services
Contract at
Washington Dulles International Airport
January 2012**

- Request the Business Administration Committee's approval and recommendation that the Board of Directors award an Airside Snow Removal and Ice Control Services Contract to Atlantic Contracting, Inc. of Upper Marlboro, MD., effective November 1, 2012.
- The Business Administration Committee reviewed and approved the Request for Proposals (RFP) terms and issued the RFP in March 2011.



- This contract includes airside snow removal and ice control services consisting of plowing, piling and removing snow from the commercial airline gates, melting plowed snow at various locations and applying ice control products on certain areas.
- Airside snow removal and ice control services are available 24 hours per day, for the annual contract period of November 1 through April 30. Total contract area is 7 million square feet.

- Four proposals were received and evaluated; Atlantic Contracting received the highest score overall.
- The term of this contract is five years. The total amount for the five-year period is \$11,908,750.
- Local Disadvantaged Business Enterprise (LDBE) participation requirement is 20 percent. Atlantic Contracting is an Authority-approved LDBE.