



**Report to the  
Business Administration Committee  
for  
Recommendation for Less Than Full and  
Open Competition for Fairfax Water to  
Supply Services for Wholesale Potable  
Domestic Water  
to  
Washington Dulles International Airport**

**July 2013**

Staff requests the Business Administration Committee approve the issuance of a sole source contract to Fairfax County Water Authority (Fairfax Water) to furnish wholesale water and related services for Washington Dulles International Airport for a one year base term, followed by three, three-year options.

## BACKGROUND

- The current contract for furnishing wholesale water and related services for Dulles International is held by Fairfax Water of Fairfax, VA.
- The current contract commenced on October 1, 2010 and expires September 30, 2013. The contract provides for one base year with two one-year options, at a rate of \$1.3400 per 1,000 gallons.
- The proposed new contract will provide one base year, followed by three, three-year option periods. This term coincides with the schedule for rate adjustments by Fairfax Water.

## BACKGROUND

- This sole source contract is permitted under Section 1.4.1 (3)(d) Utility Services and Supplies of the Contracting Manual, with proper justification.
- Fairfax Water is the main water company in Northern Virginia, and one of three major water providers in the metropolitan Washington, DC area.
- The other two providers are Washington Aqueduct and the Washington Suburban Sanitary Commission, neither of which are reasonably available sources because they are not positioned to provide service in the Dulles vicinity.
- Fairfax Water is the only supplier with the infrastructure necessary to supply potable water to Dulles International.

## RECOMMENDATION

Staff requests the Business Administration Committee approve the issuance of a sole source contract to Fairfax County Water Authority (Fairfax Water) to furnish wholesale water and related services for Washington Dulles International Airport for a one year base term, followed by three, three-year options.

Proposed Resolution

Approving Award of a Sole Source Contract for  
Fairfax Water to Supply Services for  
Wholesale Potable Domestic Water to Dulles International

WHEREAS, The current contract for furnishing wholesale water and related services for Dulles International is held by Fairfax Water of Fairfax, VA, which expires on September 30, 2013;

WHEREAS, Fairfax Water is the main water company in Northern Virginia and the only provider with the infrastructure necessary to supply potable water to Dulles International;

WHEREAS, As required by the Contracting Manual, notice of this intended sole source award was published on the Authority's website for the required time period; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a one-year contract, with three three-year extension options, with Fairfax Water consistent with the terms presented to the Business Administration Committee at its July 17, 2013 meeting.

Note: A sole-source contract; requires counted vote (10 affirmative votes)

*For Consideration by the Business Administration Committee and  
Board of Directors on July 17, 2013*