



METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

**Pre-Solicitation Paper to the
Business Administration Committee
For
Custodial Services
At Ronald Reagan Washington National Airport
October 2013**



METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

Request for Action

Request the Business Administration Committee concur with the recommend procurement approach, including evaluation criteria, to select a firm to provide custodial services at Reagan National.



Background

- The current contract with Motir Services, Inc. expires June 30, 2014.
- The proposed solicitation will be for a two-year base period with three one-year options, at the Airports Authority's sole discretion.
- The solicitation will include a living wage rate of \$13.54 per hour. The living wage in the current contract is \$12.80.
- The 100% LDBE participation requirement will be maintained.



Background

- Evaluation criteria are as follows:
 - Past Performance
 - Project Understanding
 - Quality Control
 - Management Plan



Best Value Procurement Process

- Full and open competition will be achieved through a best value Procurement Process.
- Non-price factors and price are separately evaluated and ranked, but the proposal that is found to represent the best overall value to the Airports Authority will be awarded the contract.
- A proposal that is not the lowest priced, technically acceptable proposal, may be awarded the contract if it is determined that the additional technical merit offered by the proposal is worth its additional cost in relation to other proposals received.



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Request the Business Administration Committee concur with the issuance of a Request For Proposals, including the evaluation criteria for a Custodial Services contract at Reagan National.



Ronald Reagan Washington National Airport



Dulles Corridor Metrorail Project



Dulles Toll Road



Washington Dulles International Airport



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