Report to the Business Administration Committee
Recommendation to Enter into a Contract to
Purchase Electricity from Dominion Virginia
Power for
Ronald Reagan Washington National Airport,
Washington Dulles International Airport, and
Dulles Toll Road

April 2014
Request for Action

Request the Business Administration Committee approve and recommend to the Board that it approve a sole source contract with Dominion Virginia Power (DVP) to purchase electricity needed for the entire Metropolitan Washington Airports Authority enterprise utilizing the rate structure negotiated with the Virginia Energy Purchasing Governmental Association (VEPGA).
Background

- The Airports Authority currently purchases electricity for all of its facility needs from DVP through membership in the VEPGA.

- VEPGA is composed of over 168 state and local government entities across Virginia.

- VEPGA negotiates electricity rates with DVP on behalf of its membership.


- DVP is currently the sole provider of electricity to the regions where Airports Authority facilities are located.
Contract Terms

• Proposed contract is for a one-year period from July 1, 2014 through June 30, 2015.

• Rates remain the same as current rates through June 30, 2015.

• Estimated cost to purchase electricity for all Airports Authority facilities during the term of the contract is approximately $20 million.

• VEPGA rate structure results in approximately 2.7% savings over DVP commercial rate structure.
Recommendation

Request that the Business Administration Committee approve and recommend that the Board of Directors approve a sole source contract with DVP for the purchase of electricity for a one-year period from July 1, 2014 through June 30, 2015.
Proposed Resolution

Authorizing Award of Sole Source Contract to Dominion Virginia Power for the Purchase of Electricity for Airports Authority Facilities

WHEREAS, The Airports Authority currently purchases electricity for all of its facility needs from Dominion Virginia Power through membership in the Virginia Energy Purchasing Governmental Association (VEPGA) which allows the Authority to use the rate structure that VEPGA has negotiated with Dominion Virginia Power;

WHEREAS, The Airports Authority’s current contract with Dominion Virginia Power will expire June 30, 2014;

WHEREAS, Dominion Virginia Power is the sole provider of electricity in the region in which all Airports Authority facilities are located;

WHEREAS, The Contracting Manual, in paragraph 1.4.1(3)(d), authorizes the award of sole source contracts “when utility services or supplies are available from only one actual, or practicable, source”;

WHEREAS, A contract with Dominion Virginia Power that utilizes the VEPGA rate structure will save the Airports Authority approximately $540,000 over commercial rates during the one-year contract term;

WHEREAS, As required by the Contracting Manual, notice of this intended sole source award was published on the Authority’s website for the required time period; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to award a sole source contract to Dominion Virginia Power for the purchase of electricity, consistent with the terms presented to the Business Administration Committee at its April 16, 2014 meeting.

For Consideration by the Business Administration Committee on April 16, 2014

NOTE: Sole source contract - recorded vote required.