



# **Report to the Business Administration Committee**

## **Recommendation to Award a Sole Source Contract for Maintenance and Technical Services Support**

**September 2013**



## OBJECTIVE

Staff requests the Business Administration Committee approve and recommend to the Board of Directors that the Airports Authority award a two-year term Sole Source Procurement to Motorola Solutions, Inc. of Schaumburg, IL, for Maintenance and Technical Services Support of the 700/800 MHz Trunked Radio System and Subscriber Radios. The effective contract date will be November 1, 2013.

## **BACKGROUND**

The Airports Authority depends on a 16-year old, five-site, eleven-channel, 800 MHz Motorola Trunked Radio System to provide continuous support to Public Safety and other mission-critical users, in support of daily operations.



## BACKGROUND

Motorola has supported the system continuously since 1997. Motorola support services include:

- 24x7 Technical Response/ 2-Hour Response time
- Next day Critical Board/Critical Parts Replacement
- 24 x 7 Network Fault System Management
- 24 x 7 Remote Monitoring and Technical Dispatch
- Subscriber Radio Repair/Return (1000 radios)
- Annual Preventative Maintenance of System and Subscribers



# Rationale for Sole Source Procurement

- The system hardware and software are proprietary and immediate access to the manufacturer's engineering, support and product services groups is critical to maintaining the stability, interoperability and reliability of the system. Motorola has supported the system since the 1997 implementation and direct access to services is only available through Motorola Solutions.
- The Airports Authority is completing a study and system design effort that will lead to the procurement of a replacement for this legacy system.

# Rationale for Sole Source Procurement

In accordance with the Contracting Manual, Section 1.4.1.3 (c) Proprietary Equipment or Software, a request is made that will allow a two-year term contract with Motorola Solutions, Inc. for system maintenance.

## Recommendation

Staff requests the Business Administration Committee approve and recommend to the Board of Directors that the Airports Authority award a Sole Source Procurement to Motorola Solutions, Inc. of Schaumburg, IL, for Maintenance and Technical Services Support .

The total estimated value of the two-year contract term is \$850,000.

## Proposed Resolution

### Approving Award of a Sole Source Contract for Maintenance and Technical Services Support

WHEREAS, The current contract for maintenance and technical services support of the Authority's Trunked Radio System to provide continuous support to Public Safety and other mission-critical users, in support of daily operations, which is held by Motorola Solutions, Inc. (Motorola) of Schaumburg, IL, will expire on October 31, 2013, and a renewal of this contract for a two-year term, to be awarded on a sole source basis to Motorola, has been proposed;

WHEREAS, The system hardware and software are proprietary and immediate access to the manufacturer's engineering, support and product services group is critical to maintaining the stability, interoperability and reliability of the system;

WHEREAS, Motorola has supported the system since its implementation in 1997, and access to required maintenance and support services is only available through Motorola;

WHEREAS, The Authority is completing a study and system design effort to develop the technical specifications to address the Authority's future public safety requirements that will lead to the procurement of a replacement for this legacy system;

WHEREAS, As required by the Contracting Manual, notice of this intended sole source award was published on the Authority's website for the required time period; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a two-year contract with Motorola Solutions, Inc., consistent with the terms presented to the Business Administration Committee at its September 18, 2013 meeting.

NOTE: Recorded vote is required.

*For Consideration by the Business Administration Committee on  
September 18, 2013*