

Business Administration Committee

Revised Pre-Solicitation Terms

For

Custodial Services

At Ronald Reagan Washington National Airport

February 2013

The Business Administration Committee approved Pre-Solicitation terms in September 2012 which included a 100 percent Local Disadvantaged Business Enterprise (LDBE) requirement.

Subsequent review and analysis of the registered bidders, as well as potential, eligible bidders revealed insufficient competition at the 100 percent LDBE requirement.

Staff recommends revising the LDBE requirement to 35 percent in order to increase competition.

Two-year base period contract with three one-year options remains.



Evaluation criteria remains as follows:

- Price
- Past Performance
- Project Understanding
- Quality Control
- Management Plan

Request the Business Administration Committee concur with the issuance of a revised Request For Proposals with a 35 percent LDBE requirement for the custodial services contract at Reagan National.