Questions and Answers

Notice: Questions may have been edited for clarity and relevance.

1. Question: How many snow groomers are you requiring? I assume 1, please confirm.
   Answer: One.

2. Question: How many hours is a snow groomer used per year, on average?
   Answer: Unknown. A snow groomer is only required when the snow reaches a depth of 12 inches. That could be from one snow or multiple storm accumulations.

3. Question: Can equipment be stored onsite during the non-winter months throughout the duration of the contract?
   Answer: Yes, in the designated Storage/Staging lot.

4. Question: Does the airport provide fuel to the snow melter, or does the contractor need to provide the fuel?
   Answer: See section III Scope of Work, 04, paragraph C.

5. Question: Can you provide the year, make and model of your melters, as well as quantity of each model?
   Answer: Four melters, 2012, Trecan, 135-PD.

6. Question: Is there a page that defines the different price categories?
   Answer: See section III Scope of Work, 04 Payment.

7. Question: For “Standby Snow & Ice Control”, what is the difference between “Hourly fuel rate-stand by” and “Hourly fuel rate- operational”. Both are stand by rates according the category title “B. Standby Snow & Ice Control”.
   Answer: Hourly Fuel Rate - Standby is used when the contractor is on-site but has not been activated by the COTR. Operational is used once the contractor is activated.

8. Question: With fuel being separated, I assume that “Hourly Rate, excluding fuel” is an hourly stand by rate for the equipment and the operator. Please confirm.
   Answer: Correct.
9. Question: When talking about standby, is the operator IN the machine, with it running or is he in an office, onsite ready to work. Please clarify.

   Answer: On-site at the Storage/Staging lot ready to work.

10. Question: The 0-10” price and then the 4” incremental price are supposed to include ALL equipment necessary to plow (excluding the operator and the fuel) per the required equipment list. Please confirm.

   Answer: Correct.

11. Question: How is 4” incremental amounts billed? For example, after the 10” base is met, it snows 2”, is that billed at the 4” price or is the 4” price cut in half because it only snowed 2”?

   Answer: Increments are only billed after the initial 4” increment is met and increases for each 4” increment thereafter.

12. Question: For Envelope 1: Representation Package would you like one original + one copy? I couldn’t find anything on the solicitation documents stating how many copies of that section to provide.

   Answer: Yes. Provide an original and 1 copy.

13. Question: 100% Performance Bond: It appears that all 5 years of the base to be covered or approximately $11 million. Many of our contracts allow us to provide a performance bond a year at a time. If this is not the case, the up-front costs would be about $120,000 for the 5 year period. Would we be able to bond each year separately?

   Answer: See Amendment 001.

14. Question: On the Price Schedule page line 1.2 pertaining to only the first 4” increment, roles up into the subtotal for base services. Is this a mistake in the document or is the first 4” increment considered Base Services?

   Answer: This is part of the Base Services however it is not the “first 4 inches”. Line item 1.1 includes accumulations from 0” to 10”. Line item 1.2 states, “Each additional 4” increment or fraction thereof exceeding 10 inches”.

15. Question: Under Supplemental Services, can you provide in general terms the number of units for each type of equipment required to be available under this agreement?

   Answer: It could be as many as 1-3 of each piece of equipment. Supplemental equipment would only be called for in an extreme or unusual winter weather event.

16. Question: Can additional Supplemental Services not included on the price schedule be offered and if so, how should that be presented in the proposal package?

   Answer: Any additional proposed services must be clearly distinguished as an alternate offer. Offerors are permitted to submit more than one offer as long as they clearly mark the primary offer that is to be evaluated and identify the alternate offers.

17. Question: Call out time for Supplemental Services is how many hours?

   Answer: See Section IV, Contractors General Obligation, paragraph C.
18. Question: Is there currently a facility / trailer in place that will be made available to the winner of the bid or would a new one be required?  
Answer: See Section XII, Contractor Storage and Staging Locations, paragraph A.

19. Question: Is United Airlines in charge of clearing the area labeled 11W between taxi lanes E and F?  
Answer: 11W is required to be cleared under this contract unless United begins the deicing process. Once they begin deicing they must remove the snow.

20. Question: Can we cross-utilize any equipment with blades on it? Can we drop the plow/box and use the bucket when there is no more need for the plow.  
Answer: Yes.

21. Question: We are asking that the approval process be expedited following the September Board Meeting to allow at least 30 days to deploy equipment. Anything less than 30 days provides a distinct advantage to the incumbent.  
Answer: Award will be made promptly after board approval.

22. Question: We are a snow removal company out of Illinois. We are interested in bidding for this project. Although we are not a LDBE company, could we propose if we submit proper forms? How do we submitting as a non-LDBE company?  
Answer: Unfortunately, the waiver is only for partial LDBE solicitations. Since the solicitation has a 100% LDBE requirement, a waiver would not be approved.

23. Question: The base period performance bond requirement and would have to request an $11.5 million bond which would be hard to achieve under one contract. Not only would it be difficult to get but in the event we could bond it; that would tie up $11.5 million of our aggregate bonding capability for 5 years. We feel that this is a difficult requirement considering that this solicitation is set aside 100% for LDBE’s and we request a re-evaluation of this requirement. We propose that the bonding be required on a “per year” status.  
Answer: Unfortunately, the waiver is only for partial LDBE solicitations. Since the solicitation has a 100% LDBE requirement, a waiver would not be approved.