



**Recommendation to the Board of Directors
to Award
Refuse and Recycling Services Contracts
for the
Dulles Toll Road
and
Washington Dulles International Airport**

March 2012

- The Business Administration Committee approved and recommends to the Board of Directors that the Airports Authority enter into contracts with Con-Serv Industries of Sterling, VA, for Refuse and Recycling Services at Dulles International and the Dulles Toll Road, effective April 1, 2012.
- The Business Administration Committee reviewed and approved the Request for Proposal (RFP) terms and issued the RFP in March 2011.

- This contract includes the provision of approximately 75 containers of various sizes; maintenance on the 31 Airports Authority owned compactors; and hauling non-recyclable waste to a waste-to-energy facility.
- Contractor is required to provide services seven days per week at Dulles International and three days per week at the Dulles Toll Road. The annual contract period is April 1 through March 31.

- Four proposals were received and evaluated; one proposal was deemed outside the competitive range and eliminated from consideration; Con-Serv Industries received the highest score overall.
- The term for this contract is five years. The total amounts for the five-year period are \$5,312,055 for IAD and \$53,914 for the DTR.
- Local Disadvantaged Business Enterprise (LDBE) participation requirement is 25 percent.



- Request that the Business Administration Committee recommends to the Board of Directors that the Airports Authority enter into contracts with Con-Serv Industries of Sterling, VA, for Refuse and Recycling Services at Washington Dulles International Airport and the Dulles Toll Road, effective April 1, 2012.

Proposed Resolution

Selection of a Firm to Provide
Refuse and Recycling Removal Services
at both
Washington Dulles International Airport and the Dulles Toll Road

WHEREAS, The refuse and recycling removal services contract for Dulles International and the Toll Road will expire March 31, 2012;

WHEREAS, The Business Administration in March 2011 concurred in the issuance of a Request for Proposals for these services, including a single selection process for two contracts;

WHEREAS, An Evaluation Committee has reviewed the competing proposals and has recommended the selection of Con-Serv Industries (CSI) of Sterling, Virginia; and

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its February 15, 2012 meeting; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into two one-year contracts, each with four one-year extension options, with Con-Serv Industries for refuse and recycling removal services, one at Washington Dulles International Airport and the other on the Dulles Toll Road, consistent with the terms presented to the Business Administration Committee at its February 15 meeting.

*Recommended by the Business Administration Committee on February 15, 2012
For consideration by the Board of Directors on March 21, 2012*