

**Recommendation Paper to the
Business Administration Committee
to Award
Refuse and Recycling Services Contracts
for the
Dulles Toll Road
and
Washington Dulles International Airport
February 2012**



- The Business Administration Committee approve and recommend that the Board of Directors award Refuse and Recycling Services Contracts to Con-Serv Industries of Sterling, VA, effective April 1, 2012.
- The Business Administration Committee reviewed and approved the Request for Proposal (RFP) terms and issued the RFP in March 2011.

- This contract includes the provision of approximately 75 containers of various sizes; maintenance on the 31 Airports Authority owned compactors; and hauling non-recyclable waste to a waste-to-energy facility.
- Contractor is required to provide services seven days per week at Dulles International and three days per week at the Dulles Toll Road. The annual contract period is April 1 through March 31.

- Four proposals were received and evaluated; one proposal was deemed outside the competitive range and eliminated from consideration; Con-Serv Industries received the highest score overall.
- The term for this contract is five years. The total amounts for the five-year period are \$5,312,055 for IAD and \$53,914 for the DTR.
- Local Disadvantaged Business Enterprise (LDBE) participation requirement is 25 percent.



- Request that the Business Administration Committee approve and recommend to the Board of Directors the award of two Refuse and Recycling Services Contracts at Washington Dulles International Airport and the Dulles Toll Road to Con-Serv Industries of Sterling, VA, effective April 1, 2012.