



**Small Business  
Contracting Summary  
as of September 30, 2012**

**November 2012**



## Background

- Business Administration and IT continue to adapt the ERP system to the needs of the Department of Equal Opportunity Programs (EOP).
- In the interim, EOP has manually pulled the available data for contracts awarded since the implementation of ERP (July 1, 2011) and reviewed the prime and subcontractors participation for:
  - The 15 largest aviation construction contracts
  - The 15 largest aviation goods and services contracts
  - The 3 Dulles Corridor Metrorail contracts



## Aggregate Achievement

- Largest LDBE Construction Contracts:

### Awards

– Aggregate Contract Award Amount	\$123M	
– Aggregate LDBE Award Amount	\$ 34M	(27%)

### Payments

– Aggregate Contract Payment Amount	\$ 26M	(21%)
– Actual LDBE Payments	\$ 12M	(46%)



## Aggregate Achievement

- Largest DBE Construction Contracts:

### Awards

– Aggregate Contract Award Amount	\$ 7M	
– Aggregate DBE Award Amount	\$ 2M	(27%)

### Payments

– Aggregate Contract Payment Amount	\$ 5M	(72%)
– Actual DBE Payments	\$ 1M	(20%)



## Aggregate Achievement

- Largest LDBE Goods and Services Contracts:

### Awards

– Aggregate Contract Award Amount	\$87M	
– Aggregate LDBE Award Amount	\$48M	(55%)

### Payments

– Aggregate Contract Payment Amount	\$34M	(38%)
– Actual LDBE Payments	\$18M	(53%)



## Aggregate Achievement

- Dulles Corridor Metrorail Contracts:

### Awards

– Aggregate Contract Award Amount	\$2.1B	
– Aggregate DBE Award Amount	\$0.3B	(13%)

### Payments

– Aggregate Contract Payment Amount	\$1.8B	(84%)
– Actual DBE Payments	\$0.2B	(11%)

\*Additional contract detail is in your package.

**SMALL BUSINESS CONTRACTING ACTIVITY**  
as of September 30, 2012

CONTRACT #	DESCRIPTION	CONTRACT AWARD AMOUNT	CONTRACT PAYMENT AMOUNT	% OF CONTRACT PAID	L/DBE AWARD %	L/DBE AWARD AMOUNT	ACTUAL L/DBE PAYMENTS	L/DBE % PAID to CONTRACT AWARD
<b>LD BE</b>	<b>CONSTRUCTION CONTRACTS</b>							
1-11-C165	EAST/WEST BAG BASEMENT EDS BAG SCREENING	\$96,548,146	\$7,496,295	7.76%	20.00%	\$19,309,629	\$2,974,792	3.08%
1-11-C225	CONCOURSE C/D REHAB. - RESTROOMS & SWITCHBACKS	\$3,508,488	\$1,653,205	47.12%	100.00%	\$3,508,488	\$1,653,205	47.12%
1-11-C198	TAXILANE E REHABILITATION	\$2,985,223	\$2,959,875	99.15%	100.00%	\$2,985,223	\$2,959,875	99.15%
7-10-C026	REPLACE TOLL ROAD CONTROL CABINETS	\$2,951,207	\$2,040,700	69.15%	0.00%	\$0	\$0	0.00%
7-12-C002	MAINTAIN TOLL COLLECTION SYSTEMS, ON-CALL	\$2,950,000	\$1,968,956	66.74%	0.00%	\$0	\$0	0.00%
1-11-C217	CONCOURSE C/D PASSENGER BOARDING BRIDGE IMPROVEMENTS	\$2,814,883	\$2,131,342	75.72%	25.00%	\$703,721	\$599,986	21.31%
7-11-C019	WEST-BOUND LANE PAVEMENT REPAIRS	\$2,586,859	\$1,426,788	55.16%	25.00%	\$646,715	\$384,212	14.85%
1-11-C138	PRE-SECURITY RESTROOM RENOVATIONS, TERMINAL B/C	\$2,290,694	\$1,733,219	75.66%	100.00%	\$2,290,694	\$1,542,819	67.35%
1-12-C043	RIVER RESCUE BOATHOUSE NORTH FACILITY	\$1,785,923	\$405,863	22.73%	100.00%	\$1,785,923	\$16,065	0.90%
7-12-C003	REPAIRS OF SELECTED EXISTING SOUNDWALLS	\$1,504,439	\$1,300,687	86.46%	40.00%	\$601,776	\$232,390	15.45%
1-11-C205	INTERNATIONAL ARRIVALS BUILDING RENOVATION, PHASE IV LITE	\$1,495,932	\$1,495,932	100.00%	40.00%	\$598,373	\$598,373	40.00%
1-11-C130	GLYCOL RUNOFF ENHANCEMENTS	\$1,410,671	\$1,410,671	100.00%	100.00%	\$1,410,671	\$1,410,671	100.00%
1-11-C148	AIRSIDE PAVEMENT REPAIRS, ON-CALL	\$800,000	\$272,974	34.12%	54.50%	\$440,000	\$20,506	2.56%
	<b>TOTALS</b>	<b>\$123,632,466</b>	<b>\$26,296,507</b>	<b>21.27%</b>	<b>27.73%</b>	<b>\$34,281,212</b>	<b>\$12,392,894</b>	<b>10.02%</b>
<b>DBE</b>	<b>CONSTRUCTION CONTRACTS</b>							
1-11-C010	DESIGN RUNWAY 4-22 & 15-33 RSA ENHANCEMENTS	\$3,697,175	\$2,944,580	79.64%	25.00%	\$924,294	\$636,525	17.22%
1-11-C201	ALSF-2 CONSTRUCTION FOR RUNWAY 1-19	\$3,670,372	\$2,353,078	64.11%	25.00%	\$917,593	\$408,048	11.12%
	<b>TOTALS</b>	<b>\$7,367,547</b>	<b>\$5,297,658</b>	<b>71.91%</b>	<b>25.00%</b>	<b>\$1,841,887</b>	<b>\$1,044,573</b>	<b>14.18%</b>
<b>LD BE</b>	<b>SERVICES CONTRACTS</b>							
1-11-C007	CUSTODIAL SERVICES	\$29,477,798	\$14,490,410	49.16%	100.00%	\$29,477,798	\$14,490,410	49.16%
1-11-C044	PROPERTY INSURANCE - OPERATIONAL	\$18,414,000	\$3,769,308	20.47%	20.00%	\$3,682,800	\$3,000	0.02%
1-11-C048	CASUALTY INSURANCE - OCWIP	\$8,800,000	\$139,860	1.59%	20.00%	\$1,760,000	\$0	0.00%
7-11-C008	CASUALTY INSURANCE	\$5,500,000	\$804,398	14.63%	20.00%	\$1,100,000	\$0	0.00%
1-12-C116	12 PARKING SHUTTLE BUSES	\$5,028,356	\$5,028,356	100.00%	0.00%	\$0	\$0	0.00%
1-12-C106	AIRSIDE SNOW REMOVAL/ICE MELTING SERVICES	\$4,500,000	\$0	0.00%	100.00%	\$4,500,000	\$0	0.00%
1-11-C200	HEAVY DUTY HIGH SPEED TOW-BEHIND BROOM AND AIRBLAST	\$4,373,845	\$4,373,845	100.00%	0.00%	\$0	\$0	0.00%
1-11-C053	LANDSCAPE MAINT. & SIDEWALK SNOW REMOVAL SERVICES	\$2,911,332	\$853,336	29.31%	100.00%	\$2,911,332	\$853,336	29.31%
1-11-C169	MAINTAIN ELEVATORS, ESCALATORS & MOVING WALKWAYS	\$2,555,000	\$1,787,767	69.97%	20.00%	\$511,000	\$287,231	11.24%
1-12-C015	PRCS HARDWARE MAINTENANCE	\$1,035,654	\$342,768	33.10%	30.00%	\$310,696	\$70,609	6.82%
7-11-C007	PROPERTY INSURANCE	\$990,000	\$369,349	37.31%	20.00%	\$198,000	\$0	0.00%
7-11-C023	LANDSCAPE MAINTENANCE SERVICES	\$989,954	\$362,684	36.64%	100.00%	\$989,954	\$362,684	36.64%
1-12-C004	REFUSE REMOVAL & RECYCLING SERVICES	\$960,814	\$410,466	42.72%	100.00%	\$960,814	\$410,466	42.72%
1-11-C066	MAINTAIN HIGH TEMPERATURE HOT WATER GENERATORS & BOILE	\$868,764	\$641,718	73.87%	100.00%	\$868,764	\$641,718	73.87%
1-11-C030	EQUAL OPPORTUNITY PROGRAMS SUPPORT SERVICES	\$846,054	\$485,781	57.42%	100.00%	\$846,054	\$485,781	57.42%
	<b>TOTALS</b>	<b>\$87,251,570</b>	<b>\$33,860,046</b>	<b>38.81%</b>	<b>55.15%</b>	<b>\$48,117,212</b>	<b>\$17,605,235</b>	<b>20.18%</b>
<b>DBE</b>	<b>DULLES CORRIDOR METRORAIL PROJECT</b>							
8-07-C004	METRORAIL EXTENSION - DESIGN-BUILD CONTRACT	\$1,965,739,474	\$1,699,810,340	86.47%	13.00%	\$262,708,513	\$192,176,650	9.10%
8-07-C001	PROGRAM MANAGEMENT - DULLES RAIL	\$184,000,000	\$111,460,160	60.58%	15.00%	\$27,600,000	\$20,582,490	11.19%
8-09-C005	SPECIAL INSPECTION SERVICES	\$8,520,190	\$7,601,860	89.22%	25.00%	\$2,130,048	\$1,719,010	20.18%
	<b>TOTALS</b>	<b>\$2,158,259,664</b>	<b>\$1,818,872,360</b>	<b>84.27%</b>	<b>13.24%</b>	<b>\$292,438,561</b>	<b>\$214,478,150</b>	<b>9.94%</b>