



PRE-PROPOSAL CONFERENCE

IFB-18-34416

Baggage Handling System Fire Security Door
Replacements, Dulles Airport

March 5, 2019





Disclaimer

The information contained in this presentation is for informational purposes only.

In the event of a discrepancy between the information contained herein and the IFB documents, the IFB documents will take precedence



Summary of Solicitation

- Procurement Method: 2-Step Invitation to Bid. Awarded to the bidder with an Acceptable Technical Proposal and lowest price in accordance with the IFB.
- Estimate: \$450,000
- Performance Period: Effective date of the contract through October 31, 2019
- Option Years: None.
- Anticipated Contract Award: April 2019
- Contract Type: Fixed unit-price
- Term and Conditions are not negotiable in any material way. Contractors are encouraged to ask questions or clarifications during the Q&A period



Proposal Requirements

- Proposals are due March 21, 2019 NLT 3:00 PM (EST) at the address identified on the solicitation



Metropolitan Washington Airports Authority Procurement and Contracts Dept., MA-29 2733 Crystal Drive Arlington, VA 22202		1. FOR INFORMATION CALL	
		NAME: Victoria Mayle	
		TELEPHONE NUMBER: <i>(No Collect Calls)</i> 703-417-8660	
2. SOLICITATION NUMBER	3. TYPE OF SOLICITATION	4. DATE ISSUED	
IFB-18-34416	TWO-STEP INVITATION FOR BIDS (IFB)	February 21, 2019	

- Refer to Section X, Attachment 02, Evaluation Criteria and Proposal Submission Requirements



Step 1: Technical Proposal Submissions

Envelope 1 – Representation Package

Submit an original and one (1) copy of the following documents in the Representation Package envelope (*must also be submitted in PDF format on the USB Flash Drive with Part 3*):

- a. Solicitation Offer and Award
- b. Representations and Certifications (Section IV)
- c. Bid Bond, if applicable
- d. Section VII – Contract Provision 42, Brand Name or Approved Equal
- e. LDDB Certification Exhibits *as applicable*:
 - Exhibit A, Voluntary Efforts to Obtain MBE/WBE Participation
 - ***Do not include: Exhibit D, Contract Participation Form at this time***
- f. Insurance Affidavit (Section X – Attachment 05)
- g. Copy of Virginia State Contractor's License



Exhibit D

**METROPOLITAN WASHINGTON AIRPORTS AUTHORITY
CONTRACT PARTICIPATION FORM**

Check One: Original Revised Date: _____ Contract No.: _____

Name of Offeror: _____ Project Name: _____

Original Contracted LDBE Participation: \$ _____ Original Percent Contracted LDBE Participation: _____ %

The Offeror shall submit the Contract Participation Form to the Contracting Officer with the offer. Please attach additional sheets if needed.

EX	SAMPLE	TYPE OF FIRM (see below)	FEDERAL TAX ID (also known as Employer Identification Number) nine digit number.	Enter "X" for all that apply				ADDRESS (Number, Street, City, State, ZIP)	DESCRIBE TYPE OF WORK (Electrical, Paving, etc. with notation e.g. "Labor Only", "Material Only", "Complete") Item Number if Applicable, Quantity, Unit Price	AGREED PRICE
				LDBE	MBE **	WBE ***	OTHER			
		S	55-5555555	X	X			12345 Main Street, Washington, DC 20001	Furnish and install Structural Steel	\$986,000.00
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										
TOTAL AGREED PRICE MUST EQUAL TOTAL OFFERED PRICE:										

I, _____, a duly authorized representative of _____, certify that the above information is true and correct.
(type or print name) (name of firm)

Signature: _____ Date: _____

TYPE OF FIRM

*P = Prime Contractor
S = Subcontractor
JV = Joint Venture

SP = Stocking Supplier/Distributor
B = Broker, Agent, Packager
H = Hauler
MFG = Manufacturer

** MBE = A certified Minority Business Enterprise (Attach current certification letter)
*** WBE = A certified Women Business Enterprise (Attach current certification letter)
(Information regarding MBE/WBE participation will be used for generalized statistical purposes and program analysis.)



Proposal Submissions

Envelope 2 – Technical Proposal

- Submit an original and one (1) copy (*must also be submitted in PDF format on the USB Flash Drive with Part 3*):
 - Do not include any reference to price
 - Submit on typewritten 8 ½ x 11” plain white paper
 - Assemble in a three ring binder or staple. No other binding methods are acceptable
 - Do not exceed fifty (50), double-spaced, single sided pages. Exhibits and samples of previous work are not included in the 50-page limit
 - Address the evaluation criteria in the order they are presented



Proposal Submissions

Envelope 3 – Electronic USB Flash Drive Package

- Submit a single USB Flash Drive containing an electronic copy of the following in the Electronic USE Flash Drive Package:
 - a. PDF of Representation Package (Envelope 1); and
 - b. PDF of Technical Proposal (Envelope 2)

In case of a discrepancy between the hard copy and the electronic copy, the hard copy will take precedence.



Evaluation Criteria

Items evaluated during **Step 1: Technical Proposal**

- Criterion 1: Experience, Qualifications and Past Performance of the Firm
- Criterion 2: Project Understanding
- Criterion 3: Experience and Qualifications of Personnel
- Criterion 4: Quality Control



Contract Scope

- Remove and replace thirty-six (36) existing Fire-Security roll up doors that provide fire protection and also security where baggage conveyors pass through wall openings at various locations throughout the Washington Dulles International Airport Baggage Handling System (BHS).
- Execute the work in an orderly and safe manner, with the least possible disturbance to the normal work flow and minimum disruption to the occupants of the bag basements.
- Schedule work with the COTR prior to commencement.
- Work Hours (primarily M-F, 10:00 p.m. to 6:00 a.m.)
- Establish equipment outages (date/times) for coordination with stakeholders.



Contract Scope (continued)

- Fire Safety Doors - Equipment Requirements
- Contractor's Experience, Qualifications and Past Performance
- Project Understanding
- Experience and Qualifications of Personnel
- Quality Control
- Deliverables
 - Security Badging
 - List of Key Personnel
- Safety and Security



On-Line Resources

- The Pre-Bid Conference Attendees List and this presentation will be posted to the Airports Authority website
- All questions must be submitted through the Airports Authority website by 3:00 p.m. March 8, 2019
- Answers to all questions received will be posted on-line, and all registered Planholders will be notified



Planholders List

PLANHOLDER LIST FOR SOLICITATION IFB-18-34416 BAGGAGE HANDLING SYSTEM FIRE SECURITY DOOR REPLACEMENTS, DULLES AIRPORT

CONTRACTOR NAME	PRIMARY CONTACT	STREET ADDRESS	CITY, STATE, ZIP	PHONE NUMBER	FAX NUMBER	HOW FIRM INTENDS TO PARTICIPATE IN SOLICITATION				
						PRIME	J.V.	SUB	SUPPL	OTHER
1. DURASERV JUST RITE EQUIPMENT	TONY AYDELOTTE	22713 COMMERCE CENTER COURT, SUITE 176	STERLING, VA 20166	703-450-2800		X				
2. OVERHEAD DOOR COMPANY OF WASHINGTON, DC	KELLY BOURQUE	8641 VIRGINIA MEADOWS DRIVE	MANASSAS, VA 20109	703-334-4050	703-334-4060	X				
3. VIGNEAUX CORPORATION	JOSEPH CANGIALOSI	5863 WEST BEAVER STREET	JACKSONVILLE, FL 32254	732-266-3170	732-536-5309	X	X	X	X	



QUESTIONS?



METROPOLITAN
WASHINGTON
AIRPORTS AUTHORITY

MWAA.COM



@Reagan_Airport

@Dulles_Airport

@Dulles_Toll_Road



reaganairport

FlyDulles

dullestollroad

