



PRE-BID CONFERENCE
**Armored Car Services for the Dulles Toll
Road**

IFB-19-10554

June 27, 2019

**10:00 AM – Conference Room 1–
4th Floor – JP Morgan Chase Building**



Disclaimer

- **The information contained in this presentation is for informational purposes only**
All remarks and explanations made by MWAA personnel during the Pre-Bid Conference do not qualify, change or otherwise alter the terms of the solicitation;
- Only formal written amendments to the Invitation for Bid are binding, and
- Responses to questions submitted via the website are for information purposes only.
- Term and Conditions are not negotiable in any material way. Contractors are encouraged to ask questions or clarifications during the Q&A period



AIRPORTS AUTHORITY INTRODUCTIONS

- Joe Reca – Contracting Officer
- Contracting Officer's Technical Representative (COTR) – Kina Martin
- Alternate COTR – Martin Bauserman
- Safety – Greg Pappas



LDBE Participation Requirements

This IFB has a 0% **Local Disadvantaged Business Enterprise (LDBE)** participation requirement and a 0% Voluntary MBE/WBE goal.

Firms located within a 100-mile radius of the Washington, DC zero mile marker and whose 3 year average annual gross receipts, including all affiliates, do not exceed the specified size standards are eligible for LDBE consideration.

For any LDBE/MBE/WBE information, including other LDBE size standards, contacts the Department of Supplier Diversity at **703-417-8660**.



IFB OVERVIEW

IMPORTANT - Term and Conditions are not negotiable in any material way. Contractors are encouraged to ask questions or clarifications during the Q&A period.

Work Site Location: Dulles Toll Road Administrative Building.

Performance and Payment Bonds – 100% of the contract price.

Period of Performance – Two (2) Year Base plus Three 1-Year Option Periods.

Liquidated Damages - \$100.00 per calendar day each time there is a delay in the pick up and deposit of the coin and currency bags.

Security clearance is not required for performance of the Work.



IFB OVERVIEW

Important Notes:

Coin and currency bag pick up services must be performed Monday through Saturday, between 6:00 AM and 11:00 AM.

Monday through Friday: Deposits shall be performed the same day.

Saturday: Deposits shall be performed the following Monday.

Federal Holiday on a Monday: Deposits shall be performed the following Tuesday.

Liquidated Damages: \$100.00 per day for each calendar day there is a delay in pickup and deposit as noted above.



Bid Deadline

Bids are due July 24, 2019 NLT 1:00 PM (Local Time) at:

Washington Dulles International Airport
45025 Aviation Drive, Suite 240
Dulles, VA 20166

DO NOT SUBMIT THE BID TO THE RONALD REAGAN OR CRYSTAL CITY LOCATIONS



Bid Submissions

Submit an original and one (1) copy of the following documents:

- a. Solicitation Offer and Award Form with Blocks 9 through 14C completed.
- b. Amendments (if any). **Ensure your firm is registered on the Planholder list to receive amendments.**
- c. Price Schedule with all items completed.
- d. Bid Bond – 5% of total bid amount.
- e. Representations and Certifications (Section IV)
- f. LDBE Certification Exhibits as applicable:
 - Exhibit A, Voluntary Efforts to Obtain MBE/WBE Participation
 - Exhibit D, Contract Participation Form
- g. Insurance Affidavit. (See Section X – Attachment 03)
- i. Evidence of minimum of 5 years experience in armored car pickup and deposit services for an organization of comparable size and complexity.
- j. Three (3) references with contact information.
- k. Other applicable documents not listed above but required by the Solicitation and Statement of Work.



On-Line Resources

- The Pre-Bid Conference Attendees List and this presentation will be posted to the Airports Authority website.
- All questions must be submitted through the Airports Authority website by 3:00 PM July 8, 2019.
- Answers to all questions received will be posted on-line, and all registered Planholders will be notified.



Example Planholders List

PLANHOLDER LIST FOR SOLICITATION 1-17-C127 DISASTER DISCOVERY PLAN

CONTRACTOR NAME	PRIMARY CONTACT	STREET ADDRESS	CITY, STATE, ZIP	PHONE NUMBER	FAX NUMBER	HOW FIRM INTENDS TO PARTICIPATE IN SOLICITATION					
						PRIME	J.V.	SUB	SUPL.	OTHER	
1. ARRINGTON DIXON AND ASSOCIATES, INC. (ADA)	HILARY CAINE	2401 SHANNON PLACE SE	WASHINGTON, DC 20020	202-889-0123 x3	202-678-2770						X
2. GUIDEPOST SOLUTIONS	ANGELA OSBORNE	1130 CONNECTICUT AVENUE NW, SUITE	WASHINGTON, DC 20006	571-451-9721							X
3. INSPIRED DATA SOLUTIONS, LLC	JOHN PURNELL	155 CONDUIT STREET	ANNAPOLIS, MD 21401	410-951-9081							
4. NORBECK TECHNOLOGIES	BOBBY GALLON	8808 WOODYARD ROAD	CLINTON, MD 20735	240-603-8697							X
5. TRANSECURE, INC.	ART KOSATKA	7375 HIDDEN KNOLL COURT	SPRINGFIELD, VA 22153	301-57-5800							X
6. VINSYS INFORMATION TECHNOLOGY, INC.	CHANDER JAYARAMAN	1436 INDEPENDENCE AVENUE SE	WASHINGTON, DC 20003	202-489-8951						X	X
7. VINSYS INFORMATION TECHNOLOGY, INC.	SREEDHAR CHANAMOLU	12020 SUNRISE VALLEY DRIVE, SUITE 100	RESTON, VA 20191	703-371-4120	703-880-7557					X	



QUESTIONS?



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WASHINGTON
AIRPORTS AUTHORITY

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