



PRE-PROPOSAL CONFERENCE

RFP-19-11458

Design/Build Live Fire Training Facility
Washington Dulles International Airport
May 29, 2019



Disclaimer

The information contained in this presentation is for informational purposes only

In the event of a discrepancy between the information contained herein and the RFP documents, the RFP documents will take precedence



LDBE Participation Requirements

This RFP has a **0% Local Disadvantaged Business Enterprise (LDBE)** participation requirement and a 0% Voluntary MBE/WBE goal.

LDBE Size Standards:

<u>NAICS Code</u>	<u>Type of Work/Service</u>	<u>LDBE Size Standard</u>
236220	Fire Station Construction	\$36.5 Million

- Successful firm must contact the Department of Supplier Diversity to schedule and complete the mandatory e-Contract Compliance trainings within 30 days from date of award letter. Required trainings include:
 - Introduction to the new System - Learn how to successfully navigate the system
 - Contract Compliance Reporting – Learn how to report subcontractors payments

For any LDBE/MBE/WBE information, including other LDBE size standards, contacts the Department of Supplier Diversity at **703-417-8660**.



Supplier Diversity Management System

 [Log In](#)

About the System

Additional information for our users

[Information for Vendors](#)

Upcoming Events & Conferences

See upcoming events and program related information

[Meetings](#)

[Events](#)

Vendor Certification

Search and/or join our database of certified vendors

[Certification Directory](#)

[Apply for Certification](#)

System Training

Learn how to fully utilize our system with a live trainer

[See Online Training Times](#)

Find a ACDBE/DBE Firm

[SBSD ACDBE/DBE Directory](#)




Summary of Solicitation

- Procurement Method: Best Value Method
 - Technical Merit of the offer is Equally Important as the Price.
- Estimate: \$800,000 to \$1,000,000
- Performance Period: 115 days from Notice to Proceed
- Anticipated Contract Award: September 2019
- Contract Type: Firm fixed-price
- Liquidated Damages assessed at \$1,070 per day
- Contractors are encouraged to ask questions or clarifications during the Q&A period
- Insurance Affidavit, Attachment 05 of the RFP



Proposal Requirements

- Proposals are due June 14, 2019 NLT 1:00 PM (EST) at the address identified on the solicitation



Metropolitan Washington Airports Authority Procurement and Contracts Dept., MA-29-IAD Washington Dulles International Airport 45025 Aviation Drive, Suite 240 Dulles, VA 20166		1. FOR INFORMATION CALL NAME: Janice Balzarini TELEPHONE NUMBER: <i>(No Collect Calls)</i> 703-572-2991	
2. SOLICITATION NUMBER RFP-19-11458	3. TYPE OF SOLICITATION REQUEST FOR PROPOSALS (RFP)	4. DATE ISSUED May 13, 2019	

- Refer to Section X, Attachment 02, Evaluation Criteria and Proposal Submission Requirements



Proposal Submissions

Part 1 – Representation Package

Submit an original and one (1) copy of the following documents in the Representation Package envelope:

- a. Solicitation Offer and Award
- b. Representations and Certifications (Section IV)
- c. LDBE Certification Exhibits as applicable:
 - Exhibit A, Voluntary Efforts to Obtain MBE/WBE Participation
 - Exhibit G, Application for Joint Venture Eligibility
- d. Insurance Affidavit (Section X – Attachment 05)
- e. Copy of Virginia State Contractor's License



Proposal Submissions

Part 2 – Technical Proposal

- Submit an original and four (4) copies:
 - Do not include any reference to price
 - Submit on typewritten 8 ½ x 11” plain white paper
 - Assemble in a three ring binder or staple. No other binding methods are acceptable
 - Do not exceed Sixty-Five (65), double-spaced, single sided pages. Proposed schedule is not included in the 65-page limit.
 - Address the evaluation criteria in the order they are presented
 - Do not include any Price Proposal Information in any of the technical proposal sections



Proposal Submissions

Part 3 – Price Proposal

- Submit an original and one (1) copy of the following documents:
 - Price Schedule, Section III
 - Exhibit D, Contract Participation Form



Exhibit D

METROPOLITAN WASHINGTON AIRPORTS AUTHORITY
CONTRACT PARTICIPATION FORM (ORIGINAL)

Solicitation Number: _____
 Date: _____
 Offeror Name: _____
 Project Name: _____

LDBE Participation Percent Requirement: _____
 Base Contract Price: _____
 Original Contracted LDBE Eligible Participation: _____
 Original Percent Contracted LDBE Eligible Participation: _____

The Offeror shall submit the Contract Participation Form to the Contracting Officer with the offer. Please insert additional rows if needed.

LIST THE PRIME AND ALL FIRST TIER FIRMS PARTICIPATING IN THIS CONTRACT Identify whether firms are "P, S, JV, SP, B, H, MFG, in next column.	TYPE OF FIRM (see below)	FEDERAL TAX ID (also known as Employer Identification Number) nine digit number.	Enter "X" for all that apply				ADDRESS (Number, Street, City, State, ZIP)	DESCRIBE TYPE OF WORK (Electrical, Paving, etc. with notation e.g. "Labor Only", "Material Only", "Complete") Item Number if Applicable, Quantity, Unit Price	AGREED PRICE**** (Base Contract Only)	LDBE ELIGIBLE PERCENTAGE	LDBE ELIGIBLE DOLLARS
			LDBE	MBE	WBE	OTHER					
EX	SAMPLE	S	55-5555555	X	X		12345 Main Street, Washington, DC 20001	Furnish and install Structural Steel	\$985,000.00		
	Prime Contractor or Joint Venture										
P											
	LDBE and Non-LDBE Subcontractors, Suppliers, etc.										
1											
2											
3											
4											
5											
6											
7											
8											
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10											
11											
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19											
20											
21											
TOTAL AGREED PRICE MUST EQUAL BASE CONTRACT PRICE AS SHOWN ON THE PRICE SCHEDULE											

I, _____ (Type or Print Name), a duly authorized representative of _____ (Type or Print Name of Firm or Prime Contractor) certify that the information furnished above is correct and to the best of my knowledge represents the current status of the Firm or Prime Contractor's subcontracts with the listed Subcontractors.

Signature: _____ Title: _____ Date: _____

* TYPE OF FIRM

- P = Prime Contractor (if LDBE, counts at 100%)
- S = Subcontractor (if LDBE, counts at 100%)
- JV = Joint Venture (if LDBE, counts at 100%)
- SP = Stocking Supplier/Distributor (if LDBE, counts at 60%, unless 100% LDBE Requirement)
- B = Broker, Agent, Packager (if LDBE, typically counts at 5%, unless 100% LDBE Requirement)
- H = Hauler (if LDBE, counts at 60%, unless 100% LDBE Requirement)
- MFG = Manufacturer (if LDBE, counts at 100%)

- ** MBE = A certified Minority Business Enterprise (Attach current certification letter, if applicable)
- *** WBE = A certified Women Business Enterprise (Attach current certification letter, if applicable)

(Information regarding MBE/WBE participation will be used for generalized statistical purposes and program analysis.)
 **** AGREED PRICE = For the purpose of this form, only include Base Contract value. Do not include Option Years or Alternates in this form.
 Post award, LDBE percentage shall be based on the current contract amount, to include any Option Years, Alternates or Modifications, as applicable.
 Agreed Price for each firm listed is the amount that they are self-performing and cannot include any work being subcontracted.



Evaluation Criteria

Criterion 1: Management Approach

Criterion 2: Design Build Past Experience

Criterion 3: Past Performance

Criterion 4: Key Personnel Past Experience

Criterion 5: Safety



Contract Scope

MWAA operates an Aircraft Live Fire Training facility to meet the Live Fire Drill requirements for Airport Rescue and Firefighting (ARFF) personnel. The original facility was occupied in 1997 and was utilized for training firefighters on staff. MWAA calls upon the live fire training facility to provide training for each of the airport ARFF staff one to two times annually.

There are areas of deficiencies in the condition of the facility and currently, limits the training capability at MWAA. Only 25 percent of the burn area around the fuel spill area is functioning, in addition to other various elements and components that are non-functioning or near end of life. The operator's workstation at the control tower is outdated and would require a complete replacement.

The purpose of this project is to rehabilitate the existing Live Fire Training Facility by repairing, replacing and updating the areas of deficiencies. The rehabilitation will allow the facility to be fully operational to provide necessary training to MWAA ARFF personnel.



On-Line Resources

- The Pre-Proposal Conference Attendees List and this presentation will be posted to the Airports Authority website
- All questions must be submitted through the Airports Authority website by 3:00 PM June 3, 2019
- Answers to all questions received will be posted on-line, and all registered Planholders will be notified



Planholders List

PLANHOLDER LIST FOR SOLICITATION RFP-19-11458 DESIGN/BUILD LIVE FIRE TRAINING FACILITY IMPROVEMENTS, DULLES AIRPORT

CONTRACTOR NAME	PRIMARY CONTACT	STREET ADDRESS	CITY, STATE, ZIP	PHONE NUMBER	FAX NUMBER	HOW FIRM INTENDS TO PARTICIPATE IN SOLICITATION				
						PRIME	J.V.	SUB	SUPPL	OTHER
1. ALPINE METAL TECH NORTH AMERICA	THOMAS WAGNER	4853 CAMPBELLS RUN ROAD	PITTSBURGH, PA 15205	412-215-0343		X				
2. ARORA ENGINEERS, INC.	ADAM OLIVER	ONE EAST PRATT STREET, SUITE 803	BALTIMORE, MD 21202	610-459-7944					X	
3. GLOBAL ENGINEERING SOLUTIONS	PHIL JONES	6700A ROCKLEDGE DRIVE, SUITE 301	BETHESDA, MD 20817	301-216-2871	301-216-9671				X	
4. W.M. SCHLOSSER COMPANY, INC.	CANDICE GETER	2400 51ST PLACE	HYATTSVILLE, MD 20781	301-773-1300	301-773-1806	X				



QUESTIONS?



Scope Overview

Five Areas in need of improvements, repairs, and replacements.

- 1) Trainer Infrastructure
- 2) Fire Generation and Control
- 3) Safety Systems
- 4) Control Bldg.
- 5) Training Prop





Scope Overview Cont.

- **Trainer Infrastructure**
 - Cistern Pump Replacement
 - Cistern Tank Leak evaluation/repair
 - Various Valve Replacement
- **Fire Generation and Control**
 - Manifold Assembly Repair
 - Valve and Control Enclosures
 - Controller Replacement
 - Operator Workstation Upgrade
 - Burner Element replacement/repair
 - Agent Thermocouples
- **Safety System**
 - Radio Emergency Stop/Switch Replacement
 - Propane Detection Sensor Replacements
- **Control Building**
 - HVAC System
 - Window Seal replacement
 - Roof
 - Ceiling Tiles
 - Window Opening Flashings
- **Props**
 - New Mobile Aircraft fire trainer



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WASHINGTON
AIRPORTS AUTHORITY

MWAA.COM



@Reagan_Airport

@Dulles_Airport

@Dulles_Toll_Road



reaganairport

FlyDulles

dullestollroad

