

SUMMARY MINUTES
STRATEGIC DEVELOPMENT COMMITTEE
MEETING OF JUNE 17, 2015

Mr. Chapman chaired the June 17 Strategic Development Committee Meeting, calling it to order at 11:11 a.m. A quorum was present during the Meeting: Ms. Lang, Co-Chair, Mr. Caputo, Mr. Curto, Ms. Hanley, Mr. McDermott, Mr. Mims, Mr. Session, Ms. Williams and Mr. Conner, *ex officio*. Mr. Griffin, Mr. Kennedy, Ms. Merrick and Ms. Wells were also present.

Pre-Solicitation Terms for Architectural and Engineering Design Services for Airfield Pavement Rehabilitation and Geometric Improvements at Reagan National. Roger Natsuhara, Acting Vice President for Engineering, reviewed the Request for Qualifications Information (RFQI) terms and evaluation criteria for the proposed contract services. He reported that the contract duration would be a one-year base period and two two-year option periods, with an estimated value not to exceed \$5 million. The Local Disadvantaged Business Enterprise (LDBE) goal would be 30 percent.

The Committee concurred with the pending procurement.

Air Service Development Information Report. Mark Treadaway, Vice President for Air Service Planning and Development, provided an update on activities that had occurred from April 4 through June 5, 2015. With regard to regulatory issues, Mr. Treadaway reported that the Federal Aviation Administration (FAA) had solicited industry comments on the slot management system at New York airports. He reported that when the FAA issued a Notice of Proposed Rulemaking (NPRM), staff reviewed it to determine whether there is any interest to the Authority. Since the NPRM would set a precedent for slot-controlled airports, the Authority had formed an internal workgroup, comprised of Margaret McKeough, Executive Vice President and Chief Operating Officer, and representatives from the Offices of General Counsel and Air Service Development, to submit comments on the Authority's behalf. Mr. Treadaway reviewed the Authority's general comments and stated that the Authority may learn by the end of the year whether the FAA had considered any of its comments.

Mr. Treadaway reported that negotiations continued between the United States and other countries regarding bilateral air service agreements. He stated that the U.S. and China's bilateral air service agreement highly

restricts the number of flights and destinations both countries' may serve in each other's country. Mr. Treadaway reported that virtually every allocation that a United States carrier had to serve China is being used. As for China, it, too, had almost used all of its allocations to serve the United States. Mr. Treadaway noted that Air China had used some of those rights when it had begun to serve Dulles International. He stated that no additional rights to develop additional air service between the United States and China had occurred during the May negotiations in Washington. Mr. Treadaway noted that United Airlines offered daily flights from Dulles International to Beijing. Additionally, Air China would increase its frequency during the summer and offer five weekly flights from Dulles International. Mr. Treadaway reviewed the new airline services at both Airports and the other expanded international service at Dulles International. He shared exciting news of a new African market where South African Airways will continue serving Johannesburg three times weekly via Dakar, Senegal. Additionally, South African Airways had negotiated with the Ghanaian government to begin serving Johannesburg via Accra, Ghana four times weekly on August 1, 2015.

Mr. Mims asked about activity between the United States and the ports of India. Mr. Treadaway stated that the Authority is actively seeking airlines offering non-stop service to India.

Mr. Chapman inquired about the scope of the NPRM. Mr. Treadaway responded that the scope is specifically for New York airports. He clarified that the intended purpose is to continue using the existing processes on a permanent basis with regard to how slots are sold, transferred and used by the New York airports.

The meeting was thereupon adjourned at 11:25 a.m.