

Resolution 21-15

Selecting a Firm for Snow Removal Services for Washington Dulles International and Ronald Reagan Washington National Airports

WHEREAS, The Business Administration Committee concurred with staff's recommendation to issue a solicitation for snow removal services at Washington Dulles International (Dulles International) and Ronald Reagan Washington National (Reagan National) Airports in February 2021;

WHEREAS, A Request for Proposals was issued on March 29, 2021, and a single proposal from TD Snow Removal doing business as Top Dog Services (TD Snow) was received on April 29, 2021;

WHEREAS, The Technical Evaluation Committee evaluated the proposal and determined that the offeror is acceptable to perform the snow removal requirements as stated in the solicitation;

WHEREAS, The Contracting Officer separately performed an analysis of the proposed pricing using both historical contract pricing and the Metropolitan Washington Airports Authority's (Airports Authority) independent cost estimate and determined that the price offered was fair and reasonable;

WHEREAS, The proposed contract with the Airports Authority is for a two-year base term for \$698,372 for Reagan National and \$2.8 million for Dulles International, with a total value of \$8.6 million for the five-year contract, including the three-year option period; and

WHEREAS, TD Snow is a certified Local Disadvantaged Business Enterprise (LDBE) and intends to perform all work itself to meet the contract's 100 percent LDBE requirement; now, therefore, be it



RESOLVED, That the President and Chief Executive Officer is authorized to enter into a contract with TD Snow Removal doing business as Top Dog Services for the snow removal services at Dulles International and Reagan National Airports, consistent with the terms presented to the Business Administration Committee at its July 21, 2021 meeting.

Adopted September 15, 2021

A handwritten signature in black ink that reads "Monica R. Hargrove". The signature is written in a cursive style with a large, stylized initial 'M'.

Monica R. Hargrove