

Resolution No. 21-20

Authorizing the Award of a Contract to Supply
Solid Runway Deicer at
Washington Dulles International and
Ronald Reagan Washington National Airports

WHEREAS, In April 2021, staff presented a pre-solicitation paper to the Business Administration Committee regarding the use of the two-step Invitation for Bids (IFB) to purchase solid runway deicer for Washington Dulles International (Dulles International) and Ronald Reagan Washington National (Reagan National) (collectively "Airports");

WHEREAS, The Airports are required to use a solid runway deicer that has been approved by the Federal Aviation Administration (FAA), as provided in the FAA Advisory Circular 150/5200-30D – *Airport Winter Safety and Operation*;

WHEREAS, A Technical Evaluation Committee (TEC) reviewed three proposals that were submitted in response to the two-step Invitation for Bids solicitation issued on May 3, 2021;

WHEREAS, The TEC determined that all three responding offerors were technically acceptable;

WHEREAS, The three offerors were invited to submit bids, and bids were received on July 29, 2021;

WHEREAS, The Business Administration Committee received the results of the TEC's evaluation of the submitted proposals and its determination that Nachurs Alpine Solutions LLC (Nachurs) provided the lowest bid; and

WHEREAS, Staff recommended that the Business Administration Committee approve and recommend that the Board of Directors approve the award of a contract to Nachurs for solid runway deicer for both Airports; now, therefore, be it

RESOLVED, That the selection of Nachurs, to supply solid runway deicer at Dulles International and Reagan National Airports for a five-year contract, including a base term of two years estimated at \$3.0 million for Dulles International and \$543,799 for Reagan National, with three one-year option periods, at an estimated total contract cost of \$9.5 million for both Airports, is approved; and

2. That the President and Chief Executive Officer is authorized and directed to enter into a contract with Nachurs, consistent with the terms presented to the Business Administration Committee at its September 15, 2021 Meeting.

Adopted: October 20, 2021

A handwritten signature in black ink that reads "Monica R. Hargrove". The signature is written in a cursive style with a prominent initial "M" and a long, sweeping tail.

Monica R. Hargrove