

Resolution 21-28

Extending a Contract for the Marketing, Leasing and Management of the Food Service and Retail Concessions at Washington Dulles International and Ronald Reagan Washington National Airports

WHEREAS, In 2012, following a competitive procurement process, the Metropolitan Washington Airports Authority (Airports Authority) entered Contract No. MWAA-4-12-C002 (Contract) entitled “Concession Management Contract for the Marketing, Leasing and Management of the Food Service and Retail Concessions at Washington Dulles International Airport and Ronald Reagan Washington National Airport” (the Airports) with MarketPlace Washington, LLC (MarketPlace);

WHEREAS, In January 2021, the President and Chief Executive Officer of the Airports Authority granted a 12 month extension of the Contract pursuant to Section 6.1.4 of the Airports Authority’s Contracting Manual;

WHEREAS, Concessions sales and rent revenue at the Airports declined during 2021 due to the COVID-19 pandemic;

WHEREAS, Concession sales and rent revenue have continued to improve over the course of 2021; however, recovery has not been even across all categories or locations, resulting in continuing relief to concessionaires,

WHEREAS, It is in the best interest of the Airports Authority to extend the term of the Contract for an additional 12 months;

WHEREAS, MarketPlace is the only practicable source that is able to manage the concessions and renegotiate leases at the Airports during the extension period;

WHEREAS, Section 6.7.2 of the Airports Authority’s Contracting Manual requires Board approval of concession contract extensions beyond 12 months; now, therefore, be it



RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a 12 month extension of the existing concession management Contract with MarketPlace Washington, LLC, Contract No. MWAA-4-12-C002, for the marketing, leasing and management of the food service and retail concessions at Washington Dulles International and Ronald Reagan Washington National Airports for 12 months, through December 31, 2023, as presented to the Business Administration Committee at its November 17, 2021 meeting.

Adopted December 15, 2021

Monica R. Hargrove

Monica R. Hargrove, Secretary