

RESOLUTION 22-1

Awarding a Contract for Battery Electric Shuttle Buses at Washington Dulles International Airport

WHEREAS, The Metropolitan Washington Airports Authority (Airports Authority) applied for and received a grant award administered through the Virginia Department of Environmental Quality (DEQ) to procure five Battery Electric Shuttle Buses to replace older diesel-powered buses for use at Washington Dulles International Airport (Dulles International);

WHEREAS, The grant reimburses the Airports Authority for up to 75 percent of the actual costs of the buses, charging equipment and eligible infrastructure up to a maximum of \$3.97 million;

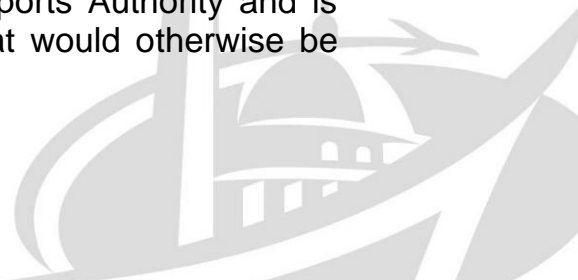
WHEREAS, The cost of the buses and chargers is not expected to exceed \$5.2 million;

WHEREAS, In accordance with Section 1.3.1 of the Contracting Manual, the Airports Authority is permitted to obtain required goods by utilizing a contract previously awarded by a government entity using competitive procedures;

WHEREAS, Following a competitive solicitation process conducted by the Cooperative Purchasing Program of the Houston Galveston (Texas) Area Council (H-GACBuy), Proterra Operating Company, Inc. (Proterra) was awarded a contract to provide Battery Electric Shuttle Buses and the contract includes a provision permitting its use by other governmental jurisdictions;

WHEREAS, Proterra is a proven manufacturer in this field and offers a shuttle bus, the ZX5+, that will deliver between 154 and 216 miles of service that will enable drivers to complete their full shift on a single charge;

WHEREAS The Airports Authority has determined that using the H-GACBuy contract is in the best interests of the Airports Authority and is appropriate and beneficial as it provides pricing that would otherwise be



unattainable for the small number of buses under procurement at the current time and the contract provides for customization to meet the Airports Authority's needs;

WHEREAS, The Airports Authority has also determined that the buses cannot otherwise be obtained conveniently or economically;

WHEREAS, in order to seek reimbursement from DEQ under the grant, the Airports Authority is required to purchase buses from a licensed vehicle dealer in the Commonwealth of Virginia (Commonwealth);

WHEREAS Proterra is the only Battery Electric Shuttle Bus supplier that has established a business agreement with an existing licensed vehicle dealer in the Commonwealth; thus, Proterra is the only qualified supplier of Battery Electric Shuttle Buses meeting the Airports Authority's requirements;

WHEREAS, The Business Administration Committee has reviewed the terms of this contract as presented by staff, and recommended that the contract be awarded; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a contract with Proterra Operating Company, Inc. consistent with the terms presented to the Business Administration Committee at its December 15, 2021 meeting.

RECORDED VOTE:

Members Present	<u>13</u>
Members in Favor	<u>13</u>
Members Against	<u>0</u>
Members Abstaining	<u>0</u>

Adopted January 19, 2022



Monica R. Hargrove, Secretary