

Resolution 22-16

Recommendation to Award Contracts To Provide Data Connectivity Circuits

WHEREAS, The Washington Metropolitan Airports Authority (Airports Authority) utilizes Internet Service Provider (ISP) and Ethernet Private Line (E-Line) data circuits to support its technology infrastructure at all campuses and datacenters where these circuits facilitate high-bandwidth data communications that are essential for information technology (IT) systems, such as radio, telephone, application data, security, internet access, Wi-Fi, and the 911 system;

WHEREAS, These circuits include six ISP (10 Gbps) and 11 E-Lines (50 Mbps to 10 Gbps);

WHEREAS, In February 2021, the Business Administration Committee concurred with the pre-solicitation terms for ISP and E-Line data circuits for the Airports Authority and the solicitation was structured such that offerors would propose on specific types of circuits for each location, including on- and off-premise sites in Arlington, Tysons, Dulles, Ashburn, and Richmond, Virginia, and task orders would be issued once contracts were awarded;

WHEREAS, A Request for Proposal (RFP) was issued on April 13, 2021, and proposals were received on June 23, 2021, from 11 Offerors;

WHEREAS, The Technical Evaluation Committee (TEC) determined that four Offerors were technically acceptable: Cogent Communications, Inc., for ISP only; and Comcast Business Communications LLC; Cox Virginia Telecom, LLC; and Zayo Group, LLC for ISP and E-Line data circuits;

WHEREAS, Task orders will be issued specific to the type of circuit and location, and the Contracting Officer will analyze price proposals prior to awarding each task order;



WHEREAS, Each contract includes a five-year base term with five, one-year option periods with a combined value for the four contracts estimated at \$6.0 million for the five-year base term and a total combined value of \$12.6 million over the ten-year contract period;

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its June 15, 2022, meeting; now, therefore, be it

RESOLVED, That the selection of Cogent Communications, Inc. for ISP services only; and Comcast Business Communications, LLC; Cox Virginia Telecom, LLC; and Zayo Group, LLC for ISP and E-Line data circuits to provide Data Connectivity Circuits for a five-year base term with five one-year option periods and an estimated total combined value of \$6.0 million for the five-year base term and a total combined value of \$12.6 million over the ten-year contract period, is approved; and

2. That the President and Chief Executive Officer is authorized and directed to enter into four contracts, one with each of Cogent Communications, Inc. for ISP services only; and to Comcast Business Communications, LLC; Cox Virginia Telecom, LLC; and Zayo Group, LLC for ISP and E-Line data circuits consistent with the terms and conditions presented to the Business Administration Committee at its June 15, 2022, meeting.

Adopted July 20, 2022



Monica R. Hargrove, Secretary