

RESOLUTION NO. 16-22

Selecting a Firm to Supply
Bulk Sodium Chloride
for
the Dulles Toll Road and
Washington Dulles International Airport

WHEREAS, In April 2016, staff presented a pre-solicitation paper to the Business Administration Committee regarding purchase of the supply of sodium chloride for the Dulles Toll Road (DTR) and Washington Dulles International Airport (Dulles International);


WHEREAS, The Business Administration Committee concurred in the issuance of an Invitation for Bids for the supply of sodium chloride for the DTR and Dulles International at its April 2016 meeting; and

WHEREAS, On September 21, 2016, the Business Administration Committee received the results of the bids received in response to the solicitation process, and recommended that the Board of Directors approve the selection of Eastern Salt Company, Inc.; now, therefore, be it

RESOLVED, That the selection of Eastern Salt Company, Inc. to supply sodium chloride for the DTR and Dulles International for a term of three years, with two one-year options, at an estimated total cost of \$3,364,000, including \$1,850,200 for the DTR and \$1,513,800 for Dulles International, is approved; and

2. That the President and Chief Executive Officer is authorized and directed to enter into two separate contracts, one for the DTR and one for Dulles International, with Eastern Salt Company, Inc., consistent with the terms presented to the Business Administration Committee at its September 21, 2016 meeting.

Adopted September 21, 2016



Monica R. Hargrove, Secretary