

RESOLUTION NO. 17-16

Selecting a Firm for a Fixed Base Operator Concessions Contract at Washington Dulles International Airport

WHEREAS, In February 2017, the Business Administration Committee concurred with the pre-solicitation terms, using the Best Price, Technically-Acceptable procurement method, for the procurement of Fixed Base Operator (FBO) services at Washington Dulles International Airport (Dulles International);

WHEREAS, A Request for Proposals was issued on March 30, 2017 and two proposals were received, both of which were technically acceptable;

WHEREAS, Signature Flight Support Corporation submitted the highest financial offer which guarantees the Airports Authority a five-year minimum revenue amount of \$91,316,000; and

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its June 21, 2017 meeting; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a five-year contract with Signature Flight Support Corporation, effective November 1, 2017, consistent with the terms presented to the Business Administration Committee at its June 21, 2017 meeting.

Adopted June 21, 2017



Monica R. Hargrove, Secretary

