

RESOLUTION NO. 17-24

Selecting a Firm to Supply Liquid Runway Deicer at Ronald Reagan Washington National and Washington Dulles International Airports

WHEREAS, In March 2017, staff presented a pre-solicitation paper to the Business Administration Committee regarding the purchase of liquid runway deicer for Ronald Reagan Washington National (Reagan National) and Washington Dulles International Airports (Dulles International);

WHEREAS, Reagan National and Dulles International are required to use a liquid runway deicer at the Airports that has been approved by the Federal Aviation Administration (FAA), as provided in the FAA Advisory Circular 150/5200-30D – *Airport Field Condition Assessments and Winter Operations Safety*;

WHEREAS, A Technical Evaluation Committee (TEC) reviewed two proposals that were submitted in response to the two-step Invitation for Bids solicitation;


WHEREAS, The Business Administration Committee received the results of the TEC's evaluation of the submitted proposals and the staff's recommendation, and recommended that the Board of Directors approve the selection of General Atomics International Services Corporation, d/b/a Cryotech Deicing Technology; now, therefore, be it

RESOLVED, That the selection of General Atomics International Services Corporation, d/b/a Cryotech Deicing Technology, to supply liquid runway deicer at Reagan National and Dulles International Airports for a base term of three years, with one two-year option, at an estimated cost of \$6.1 million, is approved; and



2. That the President and Chief Executive Officer is authorized and directed to enter into a contract with General Atomics International Services Corporation, d/b/a Cryotech Deicing Technology, consistent with the terms presented to the Business Administration Committee at its September 20, 2017 Meeting.

Adopted September 20, 2017


Monica R. Hargrove, Secretary