

RESOLUTION NO. 17-25

Selecting a Firm to Provide Natural Gas Supply Services at Ronald Reagan Washington National Airport

WHEREAS, Ronald Reagan Washington National Airport (Reagan National) uses natural gas as the primary fuel source for heating its facilities and domestic hot water on the Airport;

WHEREAS, Paragraph 1.3.1 of the Airports Authority's Contracting Manual permits the Airports Authority to use, when appropriate, contracts competitively procured by other governmental entities;

WHEREAS, On June 13, 2016, the County of Fairfax, Virginia, issued a joint Invitation for Bid for natural gas for Fairfax County Government and Fairfax County Public Schools and awarded one contract each to Colonial Energy, Inc. and WGL Energy Services of Vienna, Virginia;

WHEREAS, Colonial Energy, Inc. is not able to guarantee the natural gas supply of Reagan National's monthly demand;

WHEREAS, Based on current market research, utilizing the WGL Energy Services contract procured by Fairfax County will result in pricing comparable to or lower than pricing Reagan National could expect to achieve by soliciting based solely on its requirements; and

WHEREAS, A three-year and eight-month contract with WGL Energy Services, beginning December 1, 2017, with an anticipated not-to-exceed cost of \$3.5 million provides the opportunity for Reagan National to participate in the next planned gas procurement by other governmental entities, scheduled for July 2021; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized and directed to enter into a contract for a three-year and eight-month period with WGL



Energy Services, consistent with the terms presented to the Business Administration Committee at its September 20, 2017 meeting.

Adopted September 20, 2017



Monica R. Hargrove, Secretary