

## **RESOLUTION NO 19-6**

### **Selecting a Firm to Provide Refuse and Recycling Removal Services at Washington Dulles International Airport, Ronald Reagan Washington National Airport, and the Dulles Toll Road**

WHEREAS, In June 2017, the Business Administration Committee concurred with staff's recommendation to issue a solicitation for refuse and recycling removal services at Washington Dulles International Airport (Dulles International), Ronald Reagan Washington National Airport (Reagan National) and the Dulles Toll Road, using the Lowest Price Technically Acceptable Method;

WHEREAS, The refuse and recycling removal service requirements include providing, servicing and maintaining refuse and recycling containers for use by the Airports Authority, airlines, concessionaires and other tenants;

WHEREAS, A Request for Proposals (RFP) was issued on September 18, 2017, and two proposals were received on November 17, 2017;

WHEREAS, The Technical Evaluation Committee determined only one offeror was deemed technically acceptable to perform the requirements stated in the solicitation;

WHEREAS, Prior to obtaining Board approval to enter into a contract, the acceptable offeror subsequently notified the Airports Authority that it would not honor the final negotiated contract amount, and the RFP was canceled on March 19, 2018;

WHEREAS, A second RFP was issued on July 30, 2018, and three proposals were received on October 17, 2018;

WHEREAS, The Technical Evaluation Committee evaluated the non-price factors of the proposals and determined that only Bates Trucking Company, Inc. was deemed technically acceptable to perform the requirements as stated in the RFP;



WHEREAS, The Contracting Officer performed a price analysis of the Bates Trucking Company, Inc. offer and determined that it was fair and reasonable;


WHEREAS, Bates Trucking Company, Inc. is a certified Local Disadvantaged Business Enterprise firm and plans to perform all of the work associated with the contract;

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its January 16, 2019 meeting and recommended that the Board of Directors approve the selection of Bates Trucking Company, Inc.; now, therefore, be it

RESOLVED, That the selection of Bates Trucking Company, Inc. to provide refuse and recycling removal services for a proposed three-year base contract for a total of \$4,015,389 for Dulles International, \$2,028,942 for Reagan National and \$80,248 for the Dulles Toll Road, with a total value of \$10,370,110 for the five-year contract is approved; and

2. That the President and Chief Executive Officer is authorized and directed to enter into a contract with Bates Trucking Company, Inc., consistent with the terms presented to the Business Administration Committee at its January 16, 2019 meeting.

Adopted February 27, 2019

  
Monica R. Hargrove  
Monica R. Hargrove, Secretary