

RESOLUTION NO. 19-8

Selecting a Firm to Provide Custodial Services at Ronald Reagan Washington National Airport

WHEREAS, In March 2018, the Business Administration Committee concurred with staff's recommendation to issue a solicitation for custodial services at Ronald Reagan Washington National Airport (Reagan National), using the competitively negotiated "Best Value" procurement method;

WHEREAS, The scope of work for the custodial services contract at Reagan National includes terminal public area cleaning, floor care, carpet care, restroom cleaning and restocking, office cleaning, trash and recycling receptacle cleaning;

WHEREAS, Currently, custodial services provided encompass a service area of approximately 1.5 million square feet;

WHEREAS, The future security checkpoint facilities and north concourse are included in the scope of work beginning with the first of the three one-year option periods, and the facilities will add approximately 245,000 feet to the custodial requirement when they become operational in 2021;

WHEREAS, The Department of Supplier Diversity established a 100 percent Local Disadvantaged Business Enterprise participation requirement for the contract;

WHEREAS, The contract will have a two-year base term with three one-year option periods and will require the contractor to comply with the Airports Authority's living wage rate of \$14.88 per hour, throughout the base term and option periods;

WHEREAS, A Request for Proposals was issued on July 27, 2018, and 13 proposals were received on October 18, 2018;



WHEREAS, The Technical Evaluation Committee reviewed and evaluated the proposals submitted in response to the solicitation; and

WHEREAS, The Business Administration Committee is satisfied with the results of the competitive procurement process, as presented at its March 20, 2019 meeting and recommended that the Board of Directors approve the selection of COA Virginia, Inc.; now, therefore, be it

RESOLVED, That the selection of COA Virginia, Inc., to provide custodial services at Reagan National for a proposed two-year base contract for a total of \$19,168,345 with a total value of \$52,813,572 for the five-year contract is approved; and

2. That the President and Chief Executive Officer is authorized and directed to enter into a contract with COA Virginia, Inc., consistent with the terms presented to the Business Administration Committee at its March 20, 2019 meeting.

Adopted March 20, 2019



Monica R. Hargrove
Monica R. Hargrove, Secretary