

RESOLUTION NO. 20-17

Authorizing the Award of a Contract for Information Technology Equipment and Software

WHEREAS, The Office of Information Technology (IT) has undertaken a strategic effort to modernize the Metropolitan Washington Airports Authority's (Airports Authority) IT infrastructure, including equipment and software, to support current and future Airports Authority and customer demand, enhance the organization's security posture, ensure public safety and business continuity for all facets of Airport operations, and improve operational cost and efficiency;

WHEREAS, The Airports Authority utilizes Dell Marketing L.P. (Dell) equipment and software as its main technology manufacturer for laptop and desktop computers, servers, storage equipment, display monitors, and other peripherals;

WHEREAS, The Airports Authority has invested heavily in Dell technology over the last decade, including the data center implementation in Ashburn Virginia, in 2017 and Richmond, Virginia, in 2019, both of which will require lifecycle upgrades in the next three years;

WHEREAS, Following a competitive procurement process, the University of Virginia (UVA) awarded a contract to Dell on behalf of the Virginia Higher Education Procurement Consortium in 2009;

WHEREAS, The UVA contract with Dell was renegotiated in 2018 and currently expires on March 30, 2024, and contains provisions permitting the use of the contract by other public entities;

WHEREAS, The UVA contract meets the Airports Authority's needs and utilization of this competitively-procured contract, which is permitted under Section 1.3.1 of the Contracting Manual, will allow the Airports Authority to access terms and conditions, including advantageous pricing and discounts, that are in the organization's best interest;



WHEREAS, The proposed contract term, which will allow the Airports Authority to meet near-term demand for Dell equipment and software, includes a base term through March 30, 2024; and

WHEREAS, the estimated spend on the Airports Authority's contract with Dell for enterprise hardware, end user hardware and software, and related peripherals, is forecast at \$15 million; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized to enter into a contract with Dell Marketing L.P. for IT equipment and software, consistent with the terms presented to the Business Administration Committee at its October 21, 2020 meeting.

Adopted November 18, 2020

Monica R. Hargrove

Monica R. Hargrove, Secretary