

RESOLUTION NO. 20-18

Authorizing the Award of a Sole Source Contract for Europay, MasterCard and Visa Credit Card Processing Services for Public Parking at Washington Dulles International and Ronald Reagan Washington National Airports

WHEREAS, Europay, MasterCard and Visa (EMV) derives its name from the three credit card associations and is a global standard used to govern card payment technology;

WHEREAS, EMV chip cards contain embedded microprocessors that provide stronger transaction security and additional payment features, such as mobile and contactless options, than those available on traditional magnetic stripe cards;

WHEREAS, As part of the Metropolitan Washington Airports Authority (Airports Authority) continuing effort to increase its security posture and reduce potential liability in credit card processing, EMV technology is being deployed to support public parking operations at Washington Dulles International (Dulles International) and Ronald Reagan Washington National (Reagan National) Airports;

WHEREAS, Following separate competitive solicitations, the Airports Authority contracted with HUB Parking Technology (HUB) for the provision of a Parking Access Revenue Control System (PARCS) at both Airports;

WHEREAS, HUB is responsible for the hardware and software facilitating parking transactions and revenue collection, including ticket machines, license plate readers, and pay stations, and its system interfaces with payment processing software to remit revenue to the Airports Authority;

WHEREAS, Windcave, Inc. (Windcave) is the only EMV service provider that HUB has integrated with, tested, and deployed;

WHEREAS, Windcave meets the Airports Authority's requirements for Payment Card Industry Data Security Standards and will replace the payment processor currently used for magnetic stripe transactions;



WHEREAS, Contracting directly with Windcave is required in order to deploy EMV technology that is compatible with the Airports Authority's existing PARCS equipment;

WHEREAS, The proposed sole source contract is permitted in accordance with Contracting Manual Section 1.4.1(3)(c) Proprietary Equipment and Software;

WHEREAS, As required by the Airports Authority's Contracting Manual, notice of this sole source contract award has been published on the Airports Authority's website for the required time period and no firm offered a capability statement for this requirement;

WHEREAS, The proposed contract for a two-year base term, with three one-year option periods, costs a total of approximately \$600,000, which is based on forecasted parking transactions and is consistent with current processing costs; and

WHEREAS, Actual costs will be incurred as a fixed fee per transaction, based on the volume of monthly transactions; now, therefore, be it

RESOLVED, That the President and Chief Executive Officer is authorized to enter into a sole source contract with Windcave, Inc. for Europay, MasterCard and Visa credit card processing services for public parking at Dulles International and Reagan National.

RECORDED VOTE:

Members Present	<u>13</u>
Members in Favor	<u>13</u>
Members Against	<u>0</u>
Members Abstaining	<u>0</u>

Adopted November 18, 2020

Monica R. Hargrove

Monica R. Hargrove, Secretary