



RESOLUTION NO. 15-25

Authorizing the Award of a Contract for Development and Operation of a Fuel Retailing and Convenience Concession at Washington Dulles International Airport

WHEREAS, The current concession contract with Exxon for the operation of the fueling station at Washington Dulles International Airport (Dulles International) will terminate on December 31, 2016;

WHEREAS, In 2008, Exxon exited the fuel retailing business and the Airports Authority concurred with the assignment of the concession contract to an entity that was acquired by MACS Retail, LLC;

WHEREAS, In January 2015, the Business Administration Committee reviewed and concurred with the issuance of a competitive negotiated solicitation using the best value method for the development and operation of a fuel retailing and convenience concession on a larger site at Dulles International;

WHEREAS, a Request for Proposals was issued in March 2015;

WHEREAS, Five proposals were received and evaluated, including one that was deemed non-responsive and another deemed outside the competitive range;

WHEREAS, On September 16, 2015, the Business Administration Committee was presented with the evaluation results and recommended that the Board of Directors approve the award of this contract to develop and operate a fuel retailing and convenience concession at Dulles International to MACS Retail, LLC; now, therefore, be it

RESOLVED, That the award to MACS Retail, LLC, of a 20-year contract to develop and operate a fuel retailing and convenience concession at Dulles International is approved; and

2. That the President and Chief Executive Officer is authorized to execute this contract with MACS Retail, LLC, consistent with the terms and conditions presented to the Business Administration Committee on September 16, 2015.

Adopted September 16, 2015



Lisa R. Makle-Brooks, Interim Secretary